

# 2006 Financial Trends Report



Fiscal Years Ended December 31, 1997 through 2006 October 12, 2007



## 2006 Financial Trends Report Fiscal Years Ended December 31 1997 through 2006

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> O. Paul Shew CITY MANAGER

Michael A. Genito CITY COMPTROLLER

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## **CITY OF RYE Department of Finance**

### TRANSMITTAL LETTER

October 12, 2007

To the Honorable Mayor, City Council and City Manager of the City of Rye, New York:

Submitted herewith is the 2006 Financial Trends Report for the City of Rye, New York, covering the ten-year trend period for fiscal years ending December 31, 1997 through 2006.

This report consists of this transmittal letter, an introduction, an executive summary, and the graphic representation and analysis of selected financial indicators for our governmental and business-type operations. Governmental operations include those accounted for in our General Fund, Cable TV Fund, Nature Center Fund (consolidated into our General Fund in fiscal 2005), K.T. Woods Permanent Fund, and Debt Service Fund. Business-type operations are those accounted for in our two enterprise funds, the Boat Basin Fund and the Golf Club Fund.

The indicators presented herein should be taken in the context and consideration of all the indicators, the financial results supporting those indicators, and information from other sources such as our annual budget document and the annual department reports to the City Manager. No single indicator stands on its own as a representative picture of a trend. Rather, each indicator adds to the collage, which when viewed in perspective presents a fuller understanding of our general fiscal health.

We selected the indicators from publications of the International City/County Management Association ("ICMA" – <a href="http://www.icma.org/">http://www.icma.org/</a>), the Government Finance Officers Association ("GFOA" – <a href="http://www.gfoa.org/">http://www.gfoa.org/</a>), and Moody's Investors Service (<a href="http://www.moodys.com/">http://www.moodys.com/</a>).

Special thanks to Joe Fazzino for his assistance in preparing this report and to Carolyn Ottly and Anna Terenzi for their assistance in proofreading the various drafts. We look forward to your comments and questions, and especially any suggestions you may have that might improve the reading of this report or the analysis and use of its contents.

Very truly yours, CITY OF RYE

Michael A. Genito Assistant City Manager City Comptroller

### INTRODUCTION

### Purpose of the Financial Trends Report

The Financial Trends Report allows a user to view in graphic form the financial direction our City appears to be taking based upon key financial indicators. The report may assist in the development of budgets, forecasts, and other useful financial tools.

### Evaluating the Information

This report should be viewed in its entirety, considering the individual indicators and trends represented by them as parts of a whole. No single indicator can present the complete picture. For instance, an operating deficit (where expenditures exceed revenues) by itself may appear to be a negative result. However, some deficits are planned to reduce excessive fund balance through the funding of needed or desired programs. Likewise, a stable tax rate and tax receipts may appear to be a positive trend, but when taking into account the effects of inflation, the purchasing power of those dollars may be declining. In short, do not judge any individual factor by itself.

### Sources of Information

The Financial Trends Report was created using *Evaluating Financial Condition - A Handbook for Local Government* (ICMA, 2003) and a number of other accounting and financial sources as guides. The indicators selected are popular, but by no means the only indicators that can be used as tools in evaluating the financial and economic health of a community.

Financial data was taken from our comprehensive annual financial reports. Information as to the number of actual employees in service at year-end was taken from our annual budget documents. Population estimates are per the U.S. Census Bureau (<a href="http://www.census.gov/">http://www.census.gov/</a>). The consumer price index used in calculating dollars adjusted for inflation is the Consumer Price Index - All Urban Consumers (Current Series), not seasonally adjusted, New York-Northern New Jersey-Long Island, NY-NJ-CT-PA for all items with a base period of 1982-1984=100, per the Bureau of Labor Statistics (<a href="http://www.bls.gov/">http://www.bls.gov/</a>). Equalization rates were as provided by Westchester County for New York State municipalities.

#### Trend Period

The trend period is a ten-year period ending with the most recently completed fiscal year. The reader is encouraged to review the trend graphs in context with the data presented, the intraperiod fluctuations, and accompanying analyses.

### **Numbering Conventions**

All dollar figures are in U.S. dollars. Ratios are either presented as percentages (a percent of some number) or coverage (how many times to one). Where appropriate, dollar value trends are displayed in both actual amounts and in constant dollars. Constant dollars are calculated using the Consumer Price Index (CPI-U) of the first year in the ten-year trend period as the base (\$1 = \$1) index, and dividing each successive year's CPI-U by that base to adjust for inflation.

### **Operating Revenues and Expenditures**

Operating revenues include all revenues except operating transfers in and "one-shot" revenues. One-shot revenues are defined as those revenues that are material in nature and unexpected or unlikely to occur again. The one-shot revenues excluded from our revenue numbers are a \$180,480 gain from the foreclosure sale of 6 Ellis Court in 1997, and a \$605,663 one-time state aid payment received in 1997. Operating expenditures do not include transfers out to other funds.

### Funds Represented

This report consolidates governmental activities -- General Fund, Cable TV Special Revenue Fund, Nature Center Special Revenue Fund (consolidated into the General Fund in 2005), K.T. Woods Permanent Fund, and Debt Service Fund -- into a single group called "general government operations", and separately reports the business-type activities - the Boat Basin Enterprise Fund and the Golf Club Enterprise Fund.

#### General Government Debt

General government debt includes debt that is not otherwise accounted for in the enterprise (Boat Basin and Golf Club) funds. General government debt includes debt accounted for in the Building and Vehicle Maintenance Internal Service Fund.

### Considerations for Changes in Future Financial Trends Reports

The Governmental Accounting Standards Board (GASB) (<a href="http://www.gasb.org">http://www.gasb.org</a>) is the authoritative accounting and financial reporting standard-setting body for state and local governments. Changes in financial reporting reflective of standards established by the GASB might have a significant impact on the content and format of financial trends reports going forward. Such reports might be better served with indicators and analyses based on such changes. Likewise, as time progresses, users might determine that some indicators lack utility while others currently not included would be of value. The content of the financial trends report should be reviewed at least annually to determine if changes should be incorporated. As always, we invite and encourage your questions, comments and suggestions.

#### **EXECUTIVE SUMMARY**

### **General Government Operations**

Our general government operations exhibit a trend of continued strength in both our financial position and operating results. Such results can be attributed to the City's conservative spending plans, the commitment to adhere to the City's written financial policies, and the strong dedication by City management and staff to maximizing revenues and sound purchasing decisions. The past ten years have provided surprises both pleasant and unpleasant, such as continued strength in mortgage tax revenues, increased sales tax revenues, and dramatic increases in the City's required retirement contributions. The lead time provided to us concerning such responses can be anywhere from non-existent to perhaps a year, but in any event present a challenge to evaluating trends in the context of planning for the future.

The State of New York "Aid and Incentives for Municipalities" (AIM) program requires us to prepare three-year financial plans, and City management and staff have begun discussion on developing more effective, outcome-based budgets. These developments enhance the value of a financial trends report, because we must first know where we are and how we arrived here to know where we want to go and how long it takes to get there.

Our liquidity ratio and current ratio are both on positive upward trends, each of them well above their target levels. Current liabilities to net operating revenues also show a positive trend. Together, these indicators show that currently available funds are sufficient to meet immediate expenditures. Undesignated fund balance to net operating revenues has remained at two to three times its 5% target for the entire trend period, the result of balanced budgets and a judicious use of fund balance.

The spread between our operating revenues and expenditures has increased over the trend period, a trend we should maintain with continued good planning and management. Net operating revenues on a gross as well as per capita basis show a strong positive upward trend, and property tax revenues have grown steadily to meet rising costs. Uncollected property taxes have declined steadily over the trend period. Tax liens have also declined, ending the trend period in 2006 lower than any of the previous nine years. Our more aggressive foreclosure process, initiated in 2005, is most likely responsible for bringing these levels down. Elastic revenues increased through 2000, but since have remained flat. We should budget our elastic revenues carefully and conservatively due to their vulnerability to economic downturns.

Net operating expenditures have also risen steadily. Fringe benefits were on a major downward trend to a low in 1999, but have since risen significantly. By far the greatest increases in recent years can be found in mandated New York State retirement costs and steadily increasing health care costs. The retirement costs are expected to level off for the next few years, and then to slowly decline. We must consider these issues when negotiating labor agreements and developing budget estimates. It should also be noted that GASB Statement No. 43 Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans, issued in April 2005, and GASB Statement No. 45 Accounting and Financial Reporting by Employers for

*Postemployment Benefits Other Than Pension Plans*, issued in June 2005, will have a significant impact on our accounting and reporting of retiree benefits.

Our investment in non-capital equipment has declined slightly over the ten-year trend period, with a spike in 1997 that reflected a major investment in information technology (computer systems and software). This trend is more the result of declining costs of technology and non-capital equipment rather than a lack of continued investment.

Our annual operating surpluses reflect our conservative approach to budgeting, and the operating deficits of 2001 and 2002 our planned use of fund balance. In preparing our annual budgets we should shift from a focus where revenues and costs drive the type and level of service delivered to one where program outcomes, results, and priorities determine funding. We can further enhance our implementation of those budgets with managed competition and best practices, emulating the efficiencies of the private sector in the context that is unique to the public sector.

Our debt indicators show that we continue to enjoy relatively low debt ratios and our annual debt service (principal and interest) costs are low when compared to operating revenues. While debt has increased, it should be remembered that the debt proceeds were used to fund major capital assets. Our ability to pay debt principal and interest with net operating revenues (debt service coverage), despite fluctuating in the trend period, shows a flat trend that ended 2006 with a very conservative ratio of less than 2:1. We must plan to ensure that this trend continues in a positive direction. It is also evident that the trend of City-issued debt is less of a burden than that of overlapping (county and school district) debt.

The number of municipal employees per 1,000 population and our population have remained essentially unchanged over the past 10 years. Considering the increase in mandated or desired service levels over the ten-year period, this indicates that we have become more productive and are providing greater value for the tax dollar than we were a decade ago.

### **Boat Basin Enterprise Fund**

All of the financial indicators for the Boat Basin Fund are extremely strong and positive. The Boat Basin Fund has no outstanding debt, and has been able to fund all of its building, facility and equipment improvements through current funds.

Our liquidity ratio and current ratio remained well above target level for the entire trend period. Net working capital has been on a steady rise, reaching a high in fiscal 2006. Much of this is targeted for marina dredging, a project that involves federal agencies, and state agencies in New York State and Connecticut. The regulatory requirements may indeed drive the cost of dredging well beyond \$1 million.

Investment in our marina facilities increased significantly from 1997 through 1999 and has since remained steady, indicative of our commitment to replace aging and obsolete facilities.

The spread remains positive between our revenues and expenses, with a steady positive trend in net revenues. Net take-down shows a flat trend. This is an indication that we must continue to set our charges and fees to meet the continued challenge of increasing operating and capital expenses.

### Golf Club Enterprise Fund

The Golf Club Fund exhibits an ability to meet current liabilities with current assets, and a good level of investment in its capital assets. The liquidity ratio has remained comfortably above target since 1997, and the current ratio has remained at or above target since 1997. Both ratios were impacted favorably by the proceeds of the 1998 Serial Bonds in fiscal years 1998 and 1999. Net working capital has risen over the trend period. There was a tremendous investment in our capital assets from 1998 through 2000 with the reconstruction of Whitby Castle and other facilities owned and operated by the Golf Club.

The trend of the spread between revenues and expenses is a relatively constant positive one. Fees, charges, and the cost of services provided should be examined carefully to ensure that the trend is maintained. Despite some spikes and dips, the operating ratio shows a steady increase, and while take-down exhibits a decline over the trend period it demonstrates a positive increase over the past five years. This indicates that we must be vigilant in ensuring a solid profit margin to avoid long-term adverse financial results.

Debt rose dramatically in 1998 with the issuance of the 1998 Serial Bonds, and has since exhibited a downward positive trend. Various debt service ratios (interest coverage, debt service coverage, debt service safety margin) all show flat trends over the trend period, with a positive trend going forward from 2001. We must continue to increase future revenues in relation to expenses in order to maintain this trend.

Respectfully submitted,

Michael A. Genito Assistant City Manager City Comptroller

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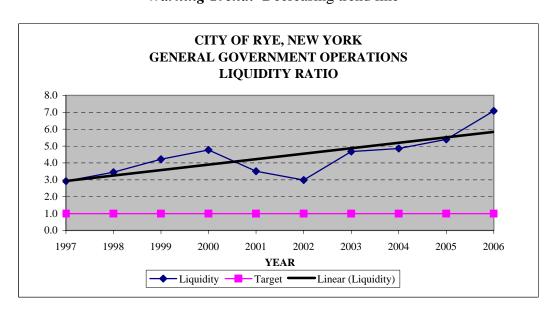
### FINANCIAL INDICATORS AND ANALYSES

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## **General Government Operations Liquidity Ratio**

Formula: Cash and Short-Term Investments/Current Liabilities
Warning Trend: Decreasing trend line

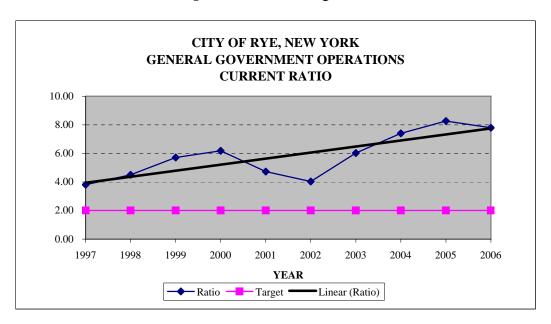


	Cash and			
	Short-term	Current		
Year	Investments	Liabilities	Liquidity	Target
1997	\$5,191,221	\$1,778,872	2.9	1.0
1998	\$5,353,235	\$1,552,985	3.4	1.0
1999	\$6,034,172	\$1,430,342	4.2	1.0
2000	\$7,003,822	\$1,470,088	4.8	1.0
2001	\$5,364,407	\$1,528,718	3.5	1.0
2002	\$5,747,696	\$1,927,626	3.0	1.0
2003	\$7,648,688	\$1,635,839	4.7	1.0
2004	\$7,597,856	\$1,564,442	4.9	1.0
2005	\$8,485,863	\$1,574,492	5.4	1.0
2006	\$13,093,618	\$1,850,182	7.1	1.0

The liquidity ratio, also known as the "cash ratio", measures our ability to pay off current liabilities with cash and short-term investments. Current liabilities are the amounts we owe that are expected to be paid off within the next twelve months, including such items as accounts payable, accrued liabilities, and amounts due to other funds. Cash is the cash we have on hand and in checking and savings accounts. Short-term investments are certificates of deposit and securities that will be redeemed or sold within the next twelve months. Our liquidity ratio has remained above the target level of 1:1 for the entire 10-year trend period.

## **General Government Operations Current Ratio**

Formula: Current Assets/Current Liabilities Warning Trend: Decreasing trend line

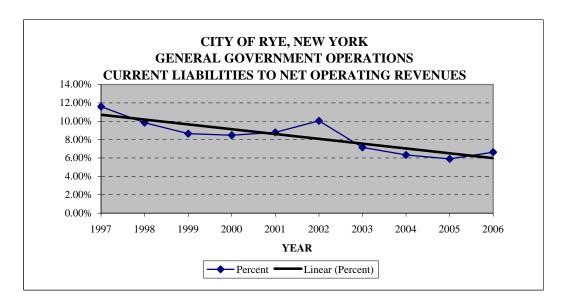


	Current	Current	Current	
Year	Assets	Liabilities	Ratio	Target
1997	\$6,763,546	\$1,778,872	3.80	2.00
1998	\$6,984,428	\$1,552,985	4.50	2.00
1999	\$8,168,251	\$1,430,342	5.71	2.00
2000	\$9,084,596	\$1,470,088	6.18	2.00
2001	\$7,223,186	\$1,528,718	4.72	2.00
2002	\$7,779,253	\$1,927,626	4.04	2.00
2003	\$9,855,926	\$1,635,839	6.02	2.00
2004	\$11,579,991	\$1,564,442	7.40	2.00
2005	\$13,019,802	\$1,574,492	8.27	2.00
2006	\$14,428,549	\$1,850,182	7.80	2.00

The current ratio measures our ability to pay off current liabilities with current assets. Current assets are defined as cash and amounts we own that can be converted into cash within the next twelve months, and include such items as short-term investments, accounts receivable and amounts due from other funds. As with our liquidity ratio, our current ratio has remained above the target level of 2:1 for the entire 10-year trend period.

## **General Government Operations Current Liabilities to Net Operating Revenues**

Formula: Current Liabilities/Net Operating Revenues Warning Trend: Increasing trend line

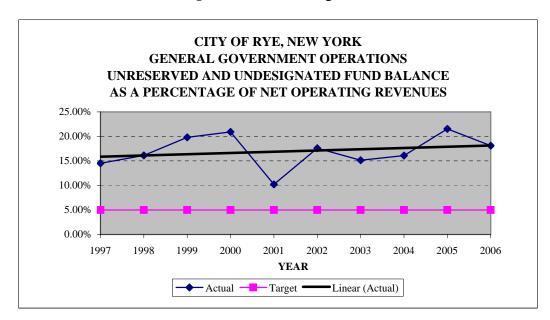


		Net	
	Current	Operating	
Year	Liabilities	Revenues	Percent
1997	\$1,778,872	\$15,340,520	11.60%
1998	\$1,552,985	\$15,778,441	9.84%
1999	\$1,430,342	\$16,512,127	8.66%
2000	\$1,470,088	\$17,342,575	8.48%
2001	\$1,528,718	\$17,375,041	8.80%
2002	\$1,927,626	\$19,194,260	10.04%
2003	\$1,635,839	\$22,837,239	7.16%
2004	\$1,564,442	\$24,688,576	6.34%
2005	\$1,574,492	\$26,696,676	5.90%
2006	\$1,850,182	\$27,855,390	6.64%

Net operating revenues are defined as all revenues other than operating transfers in and revenues restricted or mandated for specific spending purposes. Current liabilities as a percentage of net operating revenues measures our commitment to paying off current bills with revenues received during the year. An increase in this ratio may indicate liquidity problems if there is an inappropriate use of short-term borrowing or deficit spending. Our general government operations over the ten-year period exhibit a downward (positive) trend.

## General Government Operations Undesignated Fund Balance to Net Operating Revenues

Formula: Unreserved & Undesignated Fund Balance/Net Operating Revenues Warning Trend: Decreasing trend line

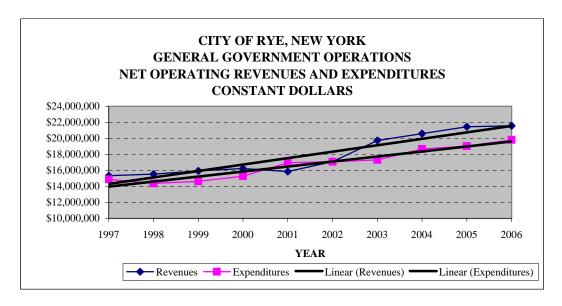


	Undesignated	Net	Percent	
	Fund	Operating	Undesignated	
Year	Balance	Revenues	Actual	Target
1997	\$2,227,243	\$15,340,520	14.52%	5.00%
1998	\$2,543,032	\$15,778,441	16.12%	5.00%
1999	\$3,271,588	\$16,512,127	19.81%	5.00%
2000	\$3,627,720	\$17,342,575	20.92%	5.00%
2001	\$1,775,962	\$17,375,041	10.22%	5.00%
2002	\$3,377,595	\$19,194,260	17.60%	5.00%
2003	\$3,458,354	\$22,837,239	15.14%	5.00%
2004	\$3,970,229	\$24,688,576	16.08%	5.00%
2005	\$5,753,650	\$26,696,676	21.55%	5.00%
2006	\$5,048,420	\$27,855,390	18.12%	5.00%

Unreserved and undesignated fund balance is defined as the amount of fund balance that is neither legally restricted nor voluntarily designated for specific purposes. Our financial policies provide that we should strive to maintain an unreserved and undesignated fund balance of at least 5% of total General Fund appropriations. We use this same target in the analysis of our general government operations. Our unreserved and undesignated fund balance has exceeded the 5% target with double digit percentages for the entire ten-year trend period covered in this report.

### **Net Operating Revenues vs. Net Operating Expenditures**

*Formula:* Net Operating Revenues; Net Operating Expenditures *Warning Trend:* Decreasing distance between trend lines

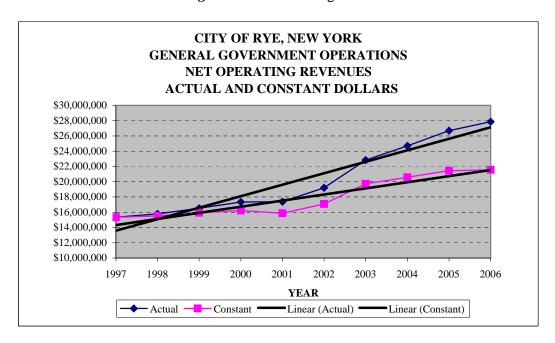


		Actual	Actual	Constant	Constant
		Operating	Operating	Dollar	Dollar
Year	CPI-U	Revenues	Expenditures	Revenues	Expenditures
1997	170.8	\$15,340,520	\$14,878,737	\$15,340,520	\$14,878,737
1998	173.6	\$15,778,441	\$14,601,234	\$15,523,950	\$14,365,730
1999	177.0	\$16,512,127	\$15,172,517	\$15,933,736	\$14,641,050
2000	182.5	\$17,342,575	\$16,312,552	\$16,230,750	\$15,266,761
2001	187.1	\$17,375,041	\$18,565,254	\$15,861,342	\$16,947,864
2002	191.9	\$19,194,260	\$19,176,407	\$17,083,792	\$17,067,902
2003	197.8	\$22,837,239	\$20,038,560	\$19,719,921	\$17,303,266
2004	204.8	\$24,688,576	\$22,389,452	\$20,589,887	\$18,672,453
2005	212.7	\$26,696,676	\$23,689,137	\$21,437,669	\$19,022,589
2006	220.7	\$27,855,390	\$25,585,961	\$21,557,320	\$19,801,007

When net operating revenues and net operating expenditures are compared over time, we get a better picture of how well we are matching our revenues to expenditures. Net operating expenditures are defined as all expenditures other than operating transfers out. In this indicator, a positive trend is when net operating revenues and net operating expenditures move in tandem in the same direction. A negative trend occurs when the lines begin to converge or cross.

## **General Government Operations Net Operating Revenues**

Formula: Net Operating Revenues Warning Trend: Decreasing trend line

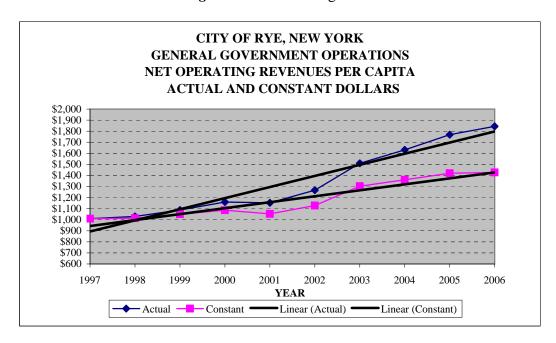


		Net Revenues	Net Revenues
Year	CPI-U	Actual	Constant
1997	170.8	\$15,340,520	\$15,340,520
1998	173.6	\$15,778,441	\$15,523,950
1999	177.0	\$16,512,127	\$15,933,736
2000	182.5	\$17,342,575	\$16,230,750
2001	187.1	\$17,375,041	\$15,861,342
2002	191.9	\$19,194,260	\$17,083,792
2003	197.8	\$22,837,239	\$19,719,921
2004	204.8	\$24,688,576	\$20,589,887
2005	212.7	\$26,696,676	\$21,437,669
2006	220.7	\$27,855,390	\$21,557,320

The purpose of this indicator is to show the trend of net operating revenues and the effects of inflation on that trend. Our trend shows a healthy relationship between our operating revenues and operating expenditures, the result of vigilant evaluation, and where necessary, modification to our fees and user charges.

## **General Government Operations Net Operating Revenues Per Capita**

Formula: Net Operating Revenues/Population Warning Trend: Decreasing trend line

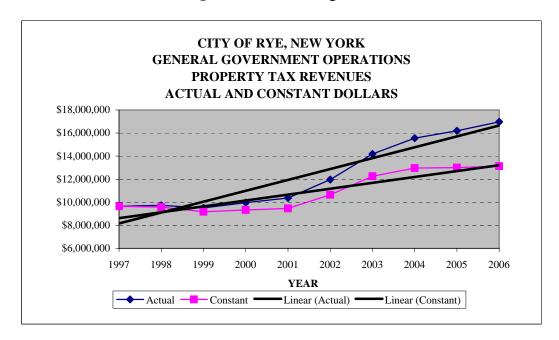


			Actual	Per Capita	Per Capita
Year	CPI-U	Population	Revenues	Actual	Constant
1997	170.8	15,208	\$15,340,520	\$1,009	\$1,009
1998	173.6	15,326	\$15,778,441	\$1,030	\$1,013
1999	177.0	15,176	\$16,512,127	\$1,088	\$1,050
2000	182.5	14,955	\$17,342,575	\$1,160	\$1,085
2001	187.1	15,077	\$17,375,041	\$1,152	\$1,052
2002	191.9	15,149	\$19,194,260	\$1,267	\$1,128
2003	197.8	15,133	\$22,837,239	\$1,509	\$1,303
2004	204.8	15,130	\$24,688,576	\$1,632	\$1,361
2005	212.7	15,101	\$26,696,676	\$1,768	\$1,420
2006	220.7	15,109	\$27,855,390	\$1,844	\$1,427

The purpose of this indicator is to measure how effectively we are earning revenue by calculating it on a per resident basis. Our trend is a strong and steady increase, the result of properly developing our revenue estimates and setting our taxes, fees, and other revenues.

## **General Government Operations Property Tax Revenues**

Formula: Property Tax Revenues Warning Trend: Decreasing trend line

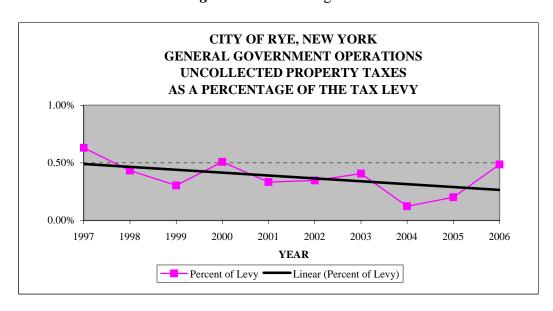


		Property	Property
		Tax	Tax
		Revenues	Revenues
Year	CPI-U	Actual	Constant
1997	170.8	\$9,653,297	\$9,653,297
1998	173.6	\$9,731,058	\$9,574,105
1999	177.0	\$9,505,107	\$9,172,160
2000	182.5	\$9,970,349	\$9,331,154
2001	187.1	\$10,372,711	\$9,469,049
2002	191.9	\$11,965,741	\$10,650,071
2003	197.8	\$14,190,747	\$12,253,689
2004	204.8	\$15,551,738	\$12,969,906
2005	212.7	\$16,197,588	\$13,006,808
2006	220.7	\$16,966,643	\$13,130,506

Property taxes are a major component of our general government operations, accounting for approximately 61% of our total general government revenues. The amount of property tax revenue is dependent upon our tax rate and the value of our taxable assessed properties. The overall trend is an increase designed to address the need to cover increasing costs.

## General Government Operations Uncollected Property Taxes to the Property Tax Levy

Formula: Uncollected Property Taxes/Property Tax Levy Warning Trend: Increasing trend line

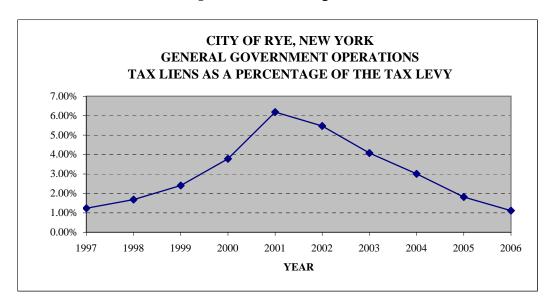


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Rising uncollected property taxes can place a strain on the resources of the City and its ability to administer programs and services. Such increases may indicate an inability or unwillingness on the part of property owners to pay property taxes due to personal financial difficulties, or a negative economic trend in our community. It is therefore important that we are vigilant in noting any sign of an upward trend. Our collection rate has been in excess of 99% for the entire trend period, an excellent record when you consider that we must guarantee the taxes levied against properties within our city for Westchester County, the Rye City School District and the Rye Neck Union Free School District.

## **General Government Operations Tax Liens to the Property Tax Levy**

Formula: Tax Liens/Property Tax Levy Warning Trend: Increasing trend line

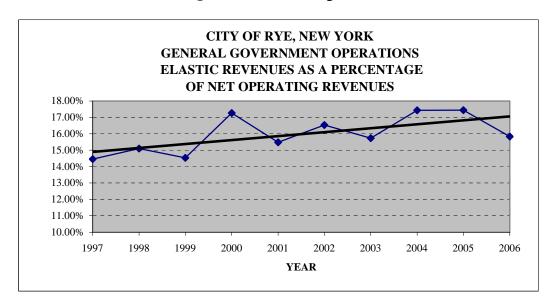


	Property	Property	
	Tax	Tax	Percent of
Year	Liens	Levy	Levy
1997	\$117,129	\$9,510,351	1.23%
1998	\$161,105	\$9,590,213	1.68%
1999	\$230,906	\$9,593,156	2.41%
2000	\$379,136	\$10,028,994	3.78%
2001	\$638,842	\$10,323,122	6.19%
2002	\$643,455	\$11,762,076	5.47%
2003	\$566,332	\$13,894,248	4.08%
2004	\$458,255	\$15,254,280	3.00%
2005	\$288,286	\$15,900,190	1.81%
2006	\$186,887	\$16,869,097	1.11%

Like uncollected property taxes, an increase in the amount of tax liens can place a financial strain on our resources, and may indicate an inability or unwillingness on the part of our property owners to pay property taxes. There had been a dramatically increasing trend until 2001, after which it reversed to a downward (positive) trend. The ratio has been reduced to below 2% since 2005, when the City initiated an annual foreclosure process that is expected to keep this ratio low.

#### **Elastic Operating Revenues to Net Operating Revenues**

Formula: Elastic Operating Revenues/Net Operating Revenues
Warning Trend: Decreasing trend line

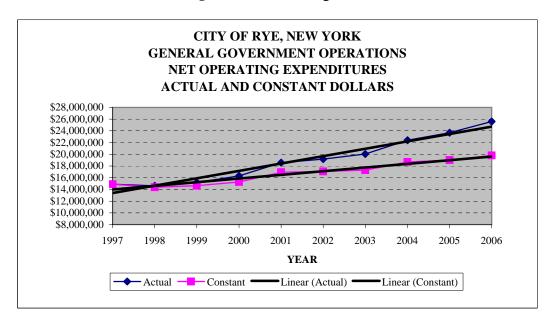


		Net	
	Elastic	Operating	Percent to
Year	Revenues	Revenues	Gross
1997	\$2,218,379	\$15,340,520	14.46%
1998	\$2,383,626	\$15,778,441	15.11%
1999	\$2,400,258	\$16,512,127	14.54%
2000	\$2,994,641	\$17,342,575	17.27%
2001	\$2,689,527	\$17,375,041	15.48%
2002	\$3,173,420	\$19,194,260	16.53%
2003	\$3,592,963	\$22,837,239	15.73%
2004	\$4,304,890	\$24,688,576	17.44%
2005	\$4,655,975	\$26,696,676	17.44%
2006	\$4,411,286	\$27,855,390	15.84%

This indicator measures how dependent our revenue stream is on elastic revenues. Elastic revenues are defined as those revenues that may be affected by demographic or economic changes in our community, and include mortgage taxes, sales taxes, and utility gross receipts taxes. Elastic revenues will rise as the economic base expands or inflation rises. While the upward trend is positive in some respects, we note that it has remained flat over the past five years. A downturn in the economy or a return of inflation could send it into a downward trend, requiring us to consider adjustments in other revenues and/or expenditures.

### **Net Operating Expenditures**

Formula: Net Operating Expenditures Warning Trend: Increasing trend line

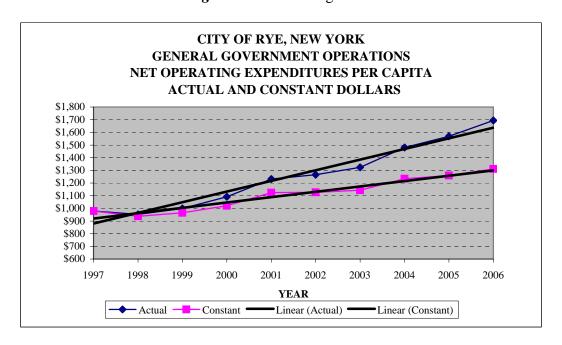


		Expenditures	Expenditures
Year	CPI-U	Actual	Constant
1997	170.8	\$14,878,737	\$14,878,737
1998	173.6	\$14,601,234	\$14,365,730
1999	177.0	\$15,172,517	\$14,641,050
2000	182.5	\$16,312,552	\$15,266,761
2001	187.1	\$18,565,254	\$16,947,864
2002	191.9	\$19,176,407	\$17,067,902
2003	197.8	\$20,038,560	\$17,303,266
2004	204.8	\$22,389,452	\$18,672,453
2005	212.7	\$23,689,137	\$19,022,589
2006	220.7	\$25,585,961	\$19,801,007

The purpose of this indicator is to show the trend of net operating expenditures and the effects of inflation on that trend. Our trend shows an increase in actual net operating expenditures, but when the effects of inflation are accounted for, the trend rises less substantially. This has to be considered in light of the trend of our operating revenues as adjusted for inflation, the setting of fees and charges, and the level of services provided by the City.

#### **Net Operating Expenditures Per Capita**

Formula: Net Operating Expenditures/Population Warning Trend: Increasing trend line

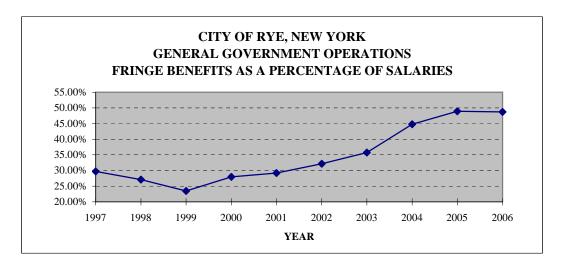


			Expenditures	Per Capita	Per Capita
Year	CPI-U	Population	Actual	Actual	Constant
1997	170.8	15,208	\$14,878,737	\$978	\$978
1998	173.6	15,326	\$14,601,234	\$953	\$937
1999	177.0	15,176	\$15,172,517	\$1,000	\$965
2000	182.5	14,955	\$16,312,552	\$1,091	\$1,021
2001	187.1	15,077	\$18,565,254	\$1,231	\$1,124
2002	191.9	15,149	\$19,176,407	\$1,266	\$1,127
2003	197.8	15,133	\$20,038,560	\$1,324	\$1,143
2004	204.8	15,130	\$22,389,452	\$1,480	\$1,234
2005	212.7	15,101	\$23,689,137	\$1,569	\$1,260
2006	220.7	15,109	\$25,585,961	\$1,693	\$1,311

Net operating expenditures per capita indicate how much we are spending per person in terms of our City's population. A decrease in this indicator is a positive trend, indicating the cost-effective delivery of services, provided that it is not adversely affecting service levels to the point of community dissatisfaction. The trend is rising both in terms of current and constant dollars, and should be watched closely in context with other trend indicators.

### Fringe Benefits to Salaries and Wages

Formula: Fringe Benefits/Salaries and Wages Warning Trend: Increasing trend line

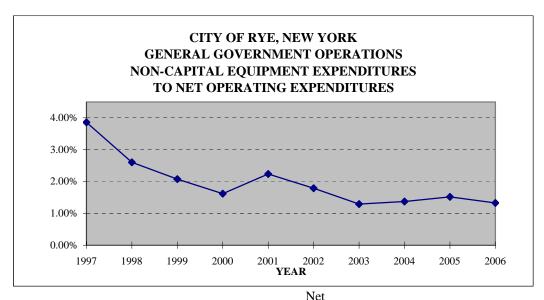


	Salaries		
	and	Fringe	
Year	Wages	Benefits	Percent
1997	\$7,722,645	\$2,292,852	29.69%
1998	\$7,734,443	\$2,097,626	27.12%
1999	\$8,142,398	\$1,912,941	23.49%
2000	\$8,632,550	\$2,414,451	27.97%
2001	\$9,635,292	\$2,812,297	29.19%
2002	\$9,792,241	\$3,150,592	32.17%
2003	\$9,971,547	\$3,565,061	35.75%
2004	\$10,408,929	\$4,659,673	44.77%
2005	\$10,881,452	\$5,325,434	48.94%
2006	\$11,376,207	\$5,542,753	48.72%

Salaries and employee benefits account for approximately 68% of our total general government operating expenditures. Salaries are defined as compensation paid to full-time, part-time and seasonal employees. Employee benefits include the employer share of social security and Medicare (FICA), retirement, health insurance (including vision and dental), disability insurance and worker's compensation insurance. An increasing percentage of fringe benefits to salaries is a negative trend and may reveal increases in total compensation that may not otherwise be clearly seen in negotiated labor agreements. The trend has risen significantly since 1999, and it remains to be seen as to whether or not the flatter trend over the past three years will continue into the future.

### **Non-capital Equipment Expenditures to Net Operating Expenditures**

**Formula:** Non-capital Equipment Expenditures/Net Operating Expenditures **Warning Trend:** Decreasing trend line

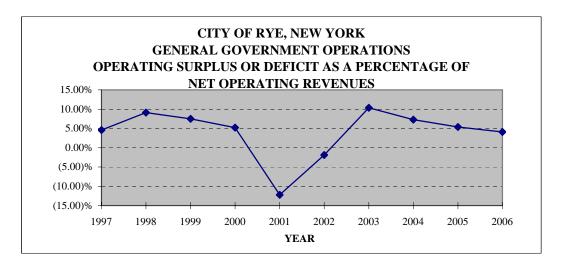


		1101		
	Equipment	Operating		
Year	Costs	Expenditures	Percent	
1997	\$574,834	\$14,878,737	3.86%	
1998	\$380,640	\$14,601,234	2.61%	
1999	\$315,291	\$15,172,517	2.08%	
2000	\$264,501	\$16,312,552	1.62%	
2001	\$415,429	\$18,565,254	2.24%	
2002	\$343,549	\$19,176,407	1.79%	
2003	\$259,172	\$20,038,560	1.29%	
2004	\$307,686	\$22,389,452	1.37%	
2005	\$359,587	\$23,689,137	1.52%	
2006	\$339,669	\$25,585,961	1.33%	

For this indicator, equipment is furniture and fixtures, office equipment, and other minor pieces of equipment with a value less than \$15,000 purchased with funds provided in the operating budgets. This indicator measures our commitment to replace aging equipment that may be costly to operate and maintain or technologically obsolete. Fiscal 1997 reflects a major investment in information technology, after which the trend returned to a more normal pattern.

### **Operating Surplus or Deficit to Net Operating Revenues**

*Formula:* Operating Surplus (Deficit)/Net Operating Revenues *Warning Trend:* Trend line remaining below zero percent

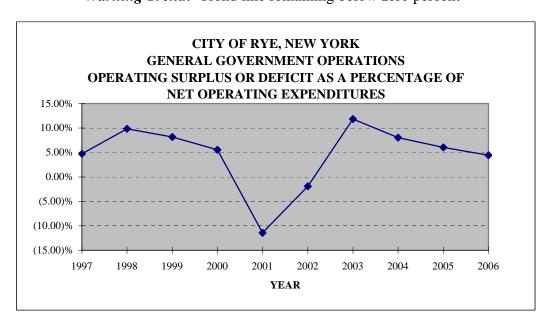


	Operating	Net	
	Surplus	Operating	
Year	(Deficit)	Revenues	Percent
1997	\$705,016	\$15,340,520	4.60%
1998	\$1,436,750	\$15,778,441	9.11%
1999	\$1,239,944	\$16,512,127	7.51%
2000	\$906,337	\$17,342,575	5.23%
2001	(\$2,123,032)	\$17,375,041	(12.22)%
2002	(\$365,054)	\$19,194,260	(1.90)%
2003	\$2,368,460	\$22,837,239	10.37%
2004	\$1,795,462	\$24,688,576	7.27%
2005	\$1,429,761	\$26,696,676	5.36%
2006	\$1,133,057	\$27,855,390	4.07%

An operating surplus occurs when revenues exceed expenditures, and an operating deficit occurs when expenditures exceed revenues. It is a positive result when an operating surplus occurs. An operating deficit is not necessarily a negative result, *provided that the operating deficit was planned*. Operating deficits are often planned when fund balance exists that is considered excessive and the excess amount is used to offset the cost of some programs. With the exception of the planned deficits of 2001 and 2002, all other years show positive results.

## General Government Operations Operating Surplus or Deficit to Net Operating Expenditures

Formula: Operating Surplus (Deficit)/Net Operating Expenditures Warning Trend: Trend line remaining below zero percent

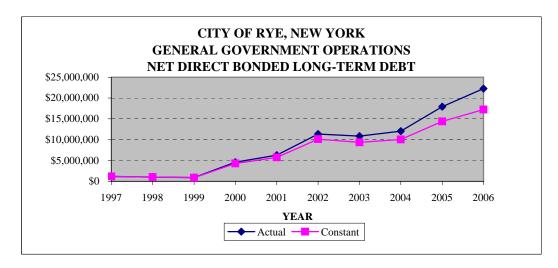


	Operating	Net	
	Surplus	Operating	
Year	(Deficit)	Expenditures	Percent
1997	\$705,016	\$14,878,737	4.74%
1998	\$1,436,750	\$14,601,234	9.84%
1999	\$1,239,944	\$15,172,517	8.17%
2000	\$906,337	\$16,312,552	5.56%
2001	(\$2,123,032)	\$18,565,254	(11.44)%
2002	(\$365,054)	\$19,176,407	(1.90)%
2003	\$2,368,460	\$20,038,560	11.82%
2004	\$1,795,462	\$22,389,452	8.02%
2005	\$1,429,761	\$23,689,137	6.04%
2006	\$1,133,057	\$25,585,961	4.43%

This indicator is another measure of our ability to meet annual expenditures with annual revenues, establishing the relationship between an operating surplus or deficit and net operating expenditures. Some prefer to use this indicator on the theory that expenditures are a better measure than revenues of a community's demands and requirements. Again, 2001 and 2002 entered into negative territory (as planned), but our operations in all other years show positive results.

## **General Government Operations Net Direct Bonded Long-Term Debt**

Formula: Net Direct Bonded Long-Term Debt Warning Trend: Increasing trend line



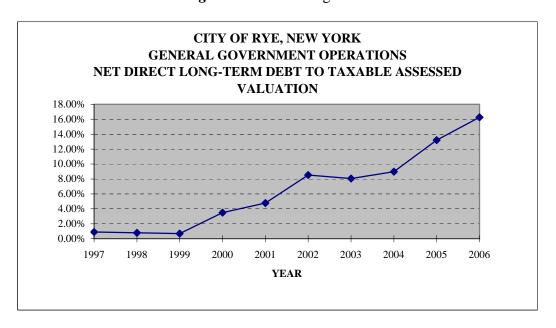
		Net Direct	Net Direct
		Long-Term	Long-Term
		Debt	Debt
Year	CPI-U	Actual	Constant
1997	170.8	\$1,175,000	\$1,175,000
1998	173.6	\$1,040,000	\$1,023,226
1999	177.0	\$905,000	\$873,299
2000	182.5	\$4,595,000	\$4,300,416
2001	187.1	\$6,315,000	\$5,764,842
2002	191.9	\$11,379,500	\$10,128,289
2003	197.8	\$10,855,000	\$9,373,276
2004	204.8	\$12,073,013	\$10,068,704
2005	212.7	\$17,941,013	\$14,406,794
2006	220.7	\$22,273,440	\$17,237,442

Net direct bonded long-term debt is defined as general obligation debt (bonds) that is not otherwise accounted for in an enterprise fund (Boat Basin Fund and Golf Club Fund). We measure this trend in actual and constant dollars. Increasing outstanding debt impairs our ability to borrow in the future and provides less flexibility in the programming of budgeted funds. An increase in this indicator may be viewed as a negative one, but must take into account the overall debt outstanding and the purposes served by that debt.

#### **General Government Operations**

#### **Net Direct Bonded Long-Term Debt to Taxable Assessed Valuation**

Formula: Net Direct Bonded Long-Term Debt/Taxable Assessed Valuation Warning Trend: Increasing trend line



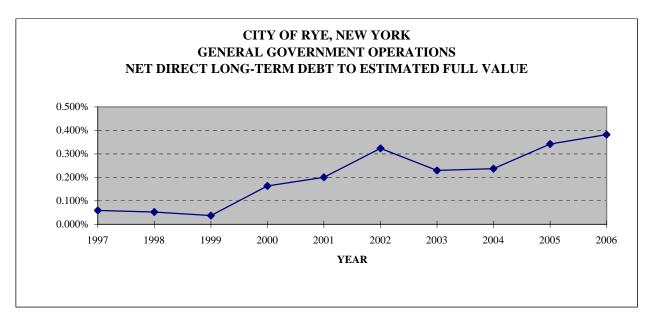
	Net Direct	Taxable	
	Long-Term	Assessed	
Year	Debt	Valuation	Percent
1997	\$1,175,000	\$129,240,016	0.91%
1998	\$1,040,000	\$130,261,141	0.80%
1999	\$905,000	\$130,271,093	0.69%
2000	\$4,595,000	\$131,559,102	3.49%
2001	\$6,315,000	\$132,432,299	4.77%
2002	\$11,379,500	\$133,384,128	8.53%
2003	\$10,855,000	\$134,674,171	8.06%
2004	\$12,073,013	\$134,574,950	8.97%
2005	\$17,941,013	\$135,880,847	13.20%
2006	\$22,273,440	\$136,949,077	16.26%

This indicator puts into perspective our outstanding long-term debt in relationship to our taxable assessed valuation, allowing us to determine if we have sufficient taxing power to afford current and future debt. Bonds issued in 2005 and the financing of 1037 Boston Post Road in 2006, combined with only nominal gains in the taxable assessed valuation, have caused a significant increase in the trendline.

#### **General Government Operations**

#### **Net Direct Bonded Long-Term Debt to Estimated Full Valuation**

Formula: Net Direct Bonded Long-Term Debt/Estimated Full Valuation Warning Trend: Increasing trend line

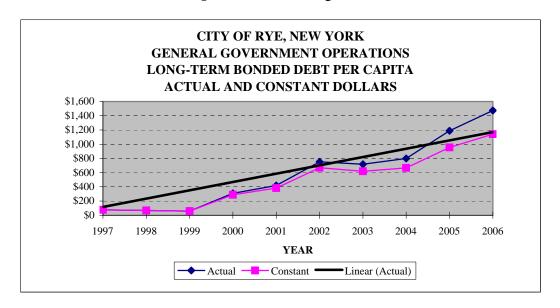


	Net Direct	Taxable	State		
	Long-Term	Assessed	Equalization	Estimated	
Year	Debt	Valuation	Rate	Full Value	Percent
1997	\$1,175,000	\$129,240,016	6.53%	\$1,979,173,292	0.059%
1998	\$1,040,000	\$130,261,141	6.53%	\$1,994,810,735	0.052%
1999	\$905,000	\$130,271,093	5.42%	\$2,403,525,701	0.038%
2000	\$4,595,000	\$131,559,102	4.68%	\$2,811,091,923	0.163%
2001	\$6,315,000	\$132,432,299	4.20%	\$3,153,149,976	0.200%
2002	\$11,379,500	\$133,384,128	3.79%	\$3,519,370,132	0.323%
2003	\$10,855,000	\$134,674,171	2.85%	\$4,725,409,509	0.230%
2004	\$12,073,013	\$134,574,950	2.64%	\$5,097,535,985	0.237%
2005	\$17,941,013	\$135,880,847	2.59%	\$5,246,364,749	0.342%
2006	\$22,273,440	\$136,949,077	2.35%	\$5,827,620,298	0.382%

Estimated full value is calculated by taking the taxable assessed value and dividing it by our State equalization rate in an attempt to reach a market value estimate. This indicator is similar to our net long-term debt to taxable assessed value. At approximately 4/10 of 1% our ratio is extremely favorable.

# General Government Operations Net Direct Bonded Long-Term Debt Per Capita

Formula: Net Direct Bonded Long-Term Debt/Population Warning Trend: Increasing trend line



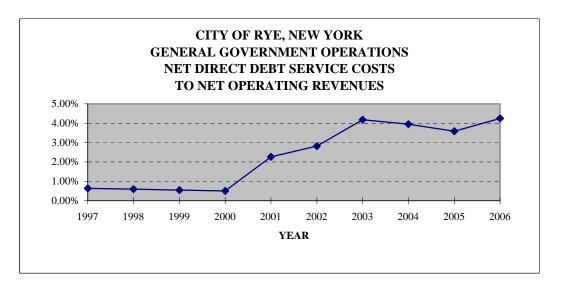
			Net Direct		Debt	Debt
			Long-Term	Constant	Per Capita	Per Capita
Year	CPI-U	Population	Debt	Dollars	Actual	Constant
1997	170.8	15,208	\$1,175,000	\$1,175,000	\$77	\$77
1998	173.6	15,326	\$1,040,000	\$1,023,226	\$68	\$67
1999	177.0	15,176	\$905,000	\$873,299	\$60	\$58
2000	182.5	14,955	\$4,595,000	\$4,300,416	\$307	\$288
2001	187.1	15,077	\$6,315,000	\$5,764,842	\$419	\$382
2002	191.9	15,149	\$11,379,500	\$10,128,289	\$751	\$669
2003	197.8	15,133	\$10,855,000	\$9,373,276	\$717	\$619
2004	204.8	15,130	\$12,073,013	\$10,068,704	\$798	\$665
2005	212.7	15,101	\$17,941,013	\$14,406,794	\$1,188	\$954
2006	220.7	15,109	\$22,273,440	\$17,237,442	\$1,474	\$1,141

Long-term debt per capita is an indicator used to measure the burden of debt per person. Theoretically, as debt increases and population remains the same or decreases, the amount of debt per person becomes an increasing burden and the ability to repay such debt may someday be in jeopardy.

# General Government Operations Net Direct Debt Service to Net Operating Revenues

Formula: Net Direct Debt Service/Net Operating Revenues

Warning Trend: Increasing trend line

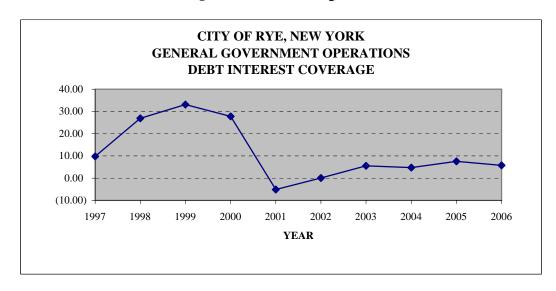


Net Direct	Net	
Debt	Operating	
Service	Revenues	Percent
\$97,150	\$15,340,520	0.63%
\$93,800	\$15,778,441	0.59%
\$90,450	\$16,512,127	0.55%
\$87,100	\$17,342,575	0.50%
\$392,995	\$17,375,041	2.26%
\$540,631	\$19,194,260	2.82%
\$954,816	\$22,837,239	4.18%
\$975,185	\$24,688,576	3.95%
\$956,451	\$26,696,676	3.58%
\$1,183,629	\$27,855,390	4.25%
	Debt Service \$97,150 \$93,800 \$90,450 \$87,100 \$392,995 \$540,631 \$954,816 \$975,185 \$956,451	Debt Service         Operating Revenues           \$97,150         \$15,340,520           \$93,800         \$15,778,441           \$90,450         \$16,512,127           \$87,100         \$17,342,575           \$392,995         \$17,375,041           \$540,631         \$19,194,260           \$954,816         \$22,837,239           \$975,185         \$24,688,576           \$956,451         \$26,696,676

Debt service is defined as the annual principal and interest payments due on long-term debt. The debt service to net operating revenue indicator measures the ability of our revenue stream to meet annual debt payments. The International City/County Management Association (ICMA) considers a ratio of 10% to be acceptable. Both our trend (relatively flat in recent years) and our most recent year results (4.25%) indicate good management of our debt.

# **General Government Operations Debt Interest Coverage**

Formula: Net Revenues/Debt Interest Warning Trend: Decreasing trend line



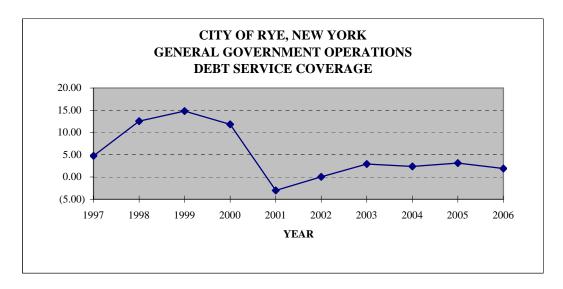
			Debt
	Net	Debt	Interest
Year	Revenues	Interest	Coverage
1997	\$461,783	\$47,150	9.79
1998	\$1,177,207	\$43,800	26.88
1999	\$1,339,610	\$40,450	33.12
2000	\$1,030,023	\$37,100	27.76
2001	(\$1,190,213)	\$232,995	(5.11)
2002	\$17,853	\$300,631	0.06
2003	\$2,798,679	\$505,316	5.54
2004	\$2,299,124	\$485,185	4.74
2005	\$3,007,539	\$396,451	7.59
2006	\$2,269,429	\$395,629	5.74

Debt interest coverage is a ratio used to evaluate the ability of a municipality to cover its debt interest costs with net operating revenues. Since this is an x:1 ratio, an increasing trend is a positive trend. Our debt interest coverage shows a positive upward trend in the first few years, taking a steep drop with the planned operating deficit of 2001, after which we returned to a positive upward trend.

#### **General Government Operations**

#### **Debt Service Coverage**

Formula: Net Revenues/Debt Principal + Interest Warning Trend: Decreasing trend line

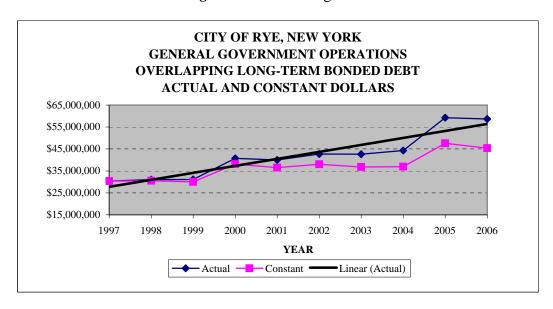


			Debt
	Net	Debt	Service
Year	Revenues	Service	Coverage
1997	\$461,783	\$97,150	4.75
1998	\$1,177,207	\$93,800	12.55
1999	\$1,339,610	\$90,450	14.81
2000	\$1,030,023	\$87,100	11.83
2001	(\$1,190,213)	\$392,995	(3.03)
2002	\$17,853	\$540,631	0.03
2003	\$2,798,679	\$954,816	2.93
2004	\$2,299,124	\$975,185	2.36
2005	\$3,007,539	\$956,451	3.14
2006	\$2,269,429	\$1,183,629	1.92

Similar to debt interest coverage, debt service coverage is a ratio used to evaluate the ability of a municipality to cover its debt service costs (annual principal and interest) with net operating revenues. Since this is an x:1 ratio, an increasing trend is a positive trend. The pattern for debt service coverage follows that of our earlier debt interest coverage ratio.

# **General Government Operations Overlapping Bonded Debt**

Formula: Long-Term Overlapping Bonded Debt Warning Trend: Increasing trend line

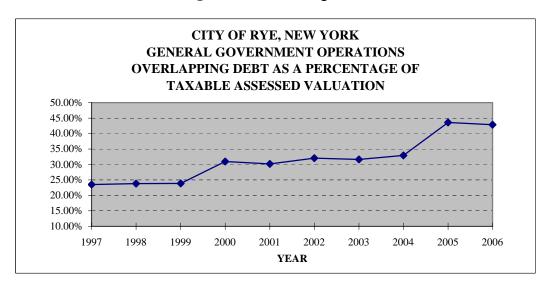


		Overlapping	Overlapping
		Debt	Debt
Year	CPI-U	Actual	Constant
1997	170.8	\$30,406,003	\$30,406,003
1998	173.6	\$31,053,089	\$30,552,233
1999	177.0	\$31,090,224	\$30,001,188
2000	182.5	\$40,713,463	\$38,103,340
2001	187.1	\$39,976,242	\$36,493,544
2002	191.9	\$42,714,645	\$38,018,037
2003	197.8	\$42,615,261	\$36,798,213
2004	204.8	\$44,281,289	\$36,929,903
2005	212.7	\$59,230,087	\$47,562,289
2006	220.7	\$58,690,542	\$45,420,682

Overlapping long-term debt is the net direct bonded debt of another jurisdiction that is issued against a tax base within part or all of the boundaries of a community. Westchester County and the school districts in our community incur debt for their own purposes, and part of their tax levies on our property owners are used to pay down that debt. Overlapping debt can place an economic burden on our taxpayers, even if the City's debt level is low. Measured in actual and constant dollars, the trend indicates that overlapping debt is increasing. This should be of concern to all taxing jurisdictions, including the City, when planning future debt issues.

# General Government Operations Overlapping Bonded Debt to Taxable Assessed Valuation

Formula: Long-Term Overlapping Bonded Debt/Taxable Assessed Valuation Warning Trend: Increasing trend line

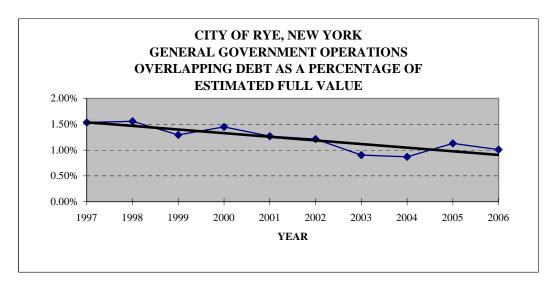


	Overlapping	Taxable	
	Bonded	Assessed	
Year	Debt	Valuation	Percent
1997	\$30,406,003	\$129,240,016	23.53%
1998	\$31,053,089	\$130,261,141	23.84%
1999	\$31,090,224	\$130,271,093	23.87%
2000	\$40,713,463	\$131,559,102	30.95%
2001	\$39,976,242	\$132,432,299	30.19%
2002	\$42,714,645	\$133,384,128	32.02%
2003	\$42,615,261	\$134,674,171	31.64%
2004	\$44,281,289	\$134,574,950	32.90%
2005	\$59,230,087	\$135,880,847	43.59%
2006	\$58,690,542	\$136,949,077	42.86%

Overlapping long-term debt as a percentage of taxable assessed valuation measures the ability of other governments to tax our property owners for the repayment of outstanding debt. The ratio jumped to 44% due to bonds issued in 2005 by the Rye City School District. While this is not a cause for immediate concern, a continuing increase in the trend may signal a need for the various local governments (county, school districts and city) to coordinate their efforts in terms of long-term financing initiatives.

# General Government Operations Overlapping Bonded Debt to Estimated Full Valuation

Formula: Long-Term Overlapping Bonded Debt/Estimated Full Valuation Warning Trend: Increasing trend line

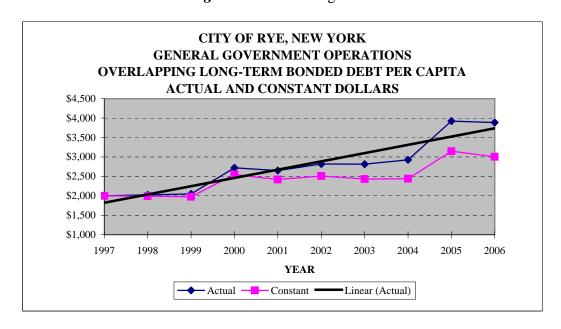


	Overlapping	Taxable	State	Estimated	
	Bonded	Assessed	Equalization	Full	Percent
Year	Debt	Valuation	Rate	Value	Actual
1997	\$30,406,003	\$129,240,016	6.53%	\$1,979,173,292	1.54%
1998	\$31,053,089	\$130,261,141	6.53%	\$1,994,810,735	1.56%
1999	\$31,090,224	\$130,271,093	5.42%	\$2,403,525,701	1.29%
2000	\$40,713,463	\$131,559,102	4.68%	\$2,811,091,923	1.45%
2001	\$39,976,242	\$132,432,299	4.20%	\$3,153,149,976	1.27%
2002	\$42,714,645	\$133,384,128	3.79%	\$3,519,370,132	1.21%
2003	\$42,615,261	\$134,674,171	2.85%	\$4,725,409,509	0.90%
2004	\$44,281,289	\$134,574,950	2.64%	\$5,097,535,985	0.87%
2005	\$59,230,087	\$135,880,847	2.59%	\$5,246,364,749	1.13%
2006	\$58,690,542	\$136,949,077	2.35%	\$5,827,620,298	1.01%

Overlapping long-term debt as a percentage of estimated full value is another indicator of debt burden. The 10-year trend is positive downward trend.

# General Government Operations Net Direct Bonded Overlapping Debt Per Capita

Formula: Net Direct Bonded Overlapping Debt/Population Warning Trend: Increasing trend line

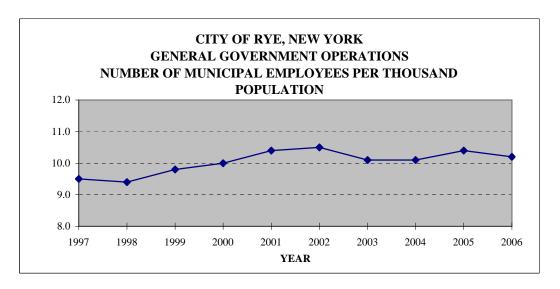


			Net Direct		Debt	Debt
			Long-Term	Constant	Per Capita	Per Capita
Year	CPI-U	Population	Debt	Dollars	Actual	Constant
1997	170.8	15,208	\$30,406,003	\$30,406,003	\$1,999	\$1,999
1998	173.6	15,326	\$31,053,089	\$30,552,233	\$2,026	\$1,993
1999	177.0	15,176	\$31,090,224	\$30,001,188	\$2,049	\$1,977
2000	182.5	14,955	\$40,713,463	\$38,103,340	\$2,722	\$2,548
2001	187.1	15,077	\$39,976,242	\$36,493,544	\$2,651	\$2,420
2002	191.9	15,149	\$42,714,645	\$38,018,037	\$2,820	\$2,510
2003	197.8	15,133	\$42,615,261	\$36,798,213	\$2,816	\$2,432
2004	204.8	15,130	\$44,281,289	\$36,929,903	\$2,927	\$2,441
2005	212.7	15,101	\$59,230,087	\$47,562,289	\$3,922	\$3,150
2006	220.7	15,109	\$58,690,542	\$45,420,682	\$3,884	\$3,006

Overlapping long-term debt per capita is another indicator of debt burden, this time on a "per person" basis. The trend is an increasing one, similar to our other debt burden indicators and trends. It is interesting to note that while the debt per capita has risen in actual dollars over the ten-year trend period, in terms of inflation-adjusted dollars the trend has remained flat the five years preceding the Rye City School District's 2005 bond issue.

### **General Government Operations Municipal Employees Per Capita**

Formula: Number of Municipal Employees/Population Warning Trend: Increasing trend line

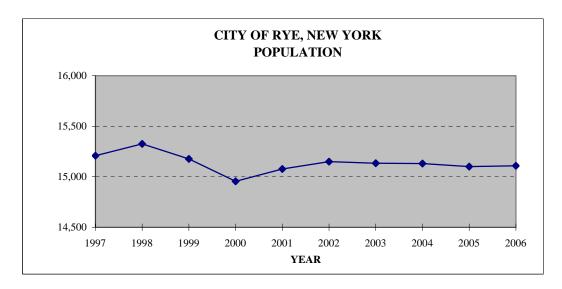


V.	Municipal	<b>D</b> 1.2	Employees Per Thousand
Year	Employees	Population	Population
1997	144.5	15,208	9.5
1998	143.5	15,326	9.4
1999	149.0	15,176	9.8
2000	150.0	14,955	10.0
2001	157.5	15,077	10.4
2002	158.5	15,149	10.5
2003	153.5	15,133	10.1
2004	153.5	15,130	10.1
2005	157.0	15,101	10.4
2006	154.0	15,109	10.2

For purposes of this indicator, municipal employees are defined as full time employees actually in service at year end as recorded in our Annual Budget document. An increasing trend in the number of full time employees may foretell expenditures rising faster than revenues, a government that is becoming more labor intensive, and/or a reduction in employee productivity. Our ratio shows a stable trend working within a very narrow range of approximately 10 employees per thousand population for the entire ten-year trend period.

# **General Government Operations Population**

Formula: Estimated Population per the U.S. Census Bureau Warning Trend: Decreasing trend line



Year	Population
1997	15,208
1998	15,326
1999	15,176
2000	14,955
2001	15,077
2002	15,149
2003	15,133
2004	15,130
2005	15,101
2006	15,109

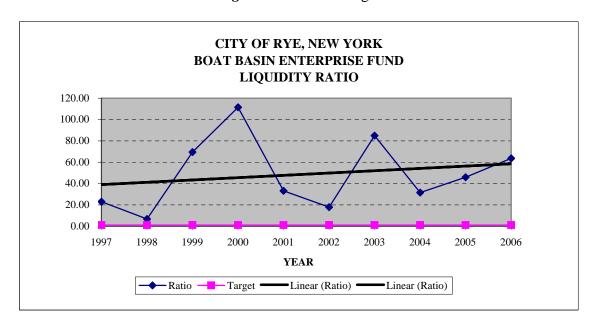
Changes in population may require us to reconsider the level of programs and services we offer, and the ability of our community to fund such programs and services. Our population figures are per the U.S. Census Bureau, using their Census 2000 count for the year 2000 and their published population estimates as of July 1 for all other years. Our population has remained around 15,000 for the entire ten-year trend period.

### Boat Basin Enterprise Fund

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# **Boat Basin Enterprise Fund Liquidity Ratio**

Formula: Cash and Short-Term Investments/Current Liabilities
Warning Trend: Decreasing trend line

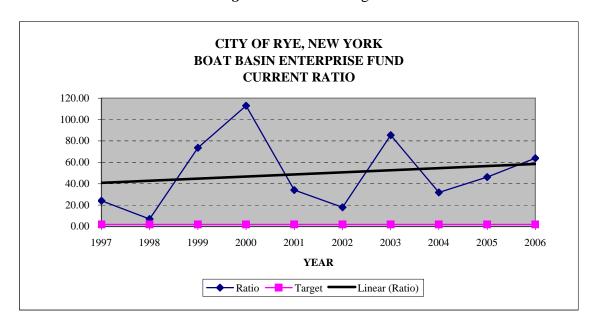


	Cash and			
	Short-Term	Current	Liquidity	
Year	Investments	Liabilities	Ratio	Target
1997	\$462,289	\$20,111	22.99	1.00
1998	\$590,554	\$88,025	6.71	1.00
1999	\$451,772	\$6,511	69.39	1.00
2000	\$652,261	\$5,850	111.50	1.00
2001	\$815,860	\$24,658	33.09	1.00
2002	\$957,007	\$53,578	17.86	1.00
2003	\$961,458	\$11,322	84.92	1.00
2004	\$1,069,788	\$33,964	31.50	1.00
2005	\$1,237,262	\$26,919	45.96	1.00
2006	\$1,509,218	\$23,707	63.66	1.00

The liquidity ratio of the Boat Basin Fund remains very strong. Several years of this indicator show a dramatically high (positive) ratio, the result of substantial cash and short-term investments, with minimal current liabilities at the December 31 balance sheet date.

# **Boat Basin Enterprise Fund Current Ratio**

Formula: Current Assets/Current Liabilities Warning Trend: Decreasing trend line

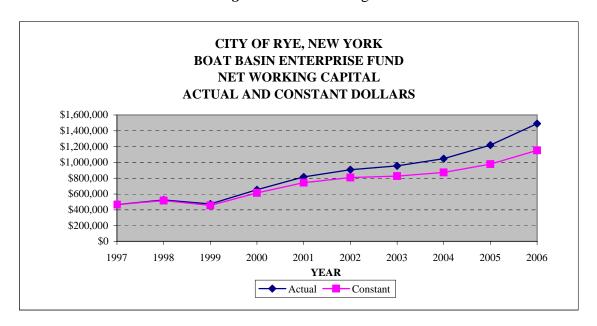


	Current	Current	Current	
Year	Assets	Liabilities	Ratio	Target
1997	\$484,996	\$20,111	24.12	2.00
1998	\$612,875	\$88,025	6.96	2.00
1999	\$479,762	\$6,511	73.68	2.00
2000	\$660,790	\$5,850	112.96	2.00
2001	\$839,922	\$24,658	34.06	2.00
2002	\$961,719	\$53,578	17.95	2.00
2003	\$967,301	\$11,322	85.44	2.00
2004	\$1,080,216	\$33,964	31.80	2.00
2005	\$1,245,245	\$26,919	46.26	2.00
2006	\$1,514,084	\$23,707	63.87	2.00

As with the liquidity ratio, the current ratio of the Boat Basin Fund is also very strong, having a positive ratio far beyond normal expectations. Like the liquidity ratio, several years display a high ratio as the result of substantial current assets against minimal current liabilities at year end.

# **Boat Basin Enterprise Fund Net Working Capital**

Formula: Current Assets - Current Liabilities Warning Trend: Decreasing trend line

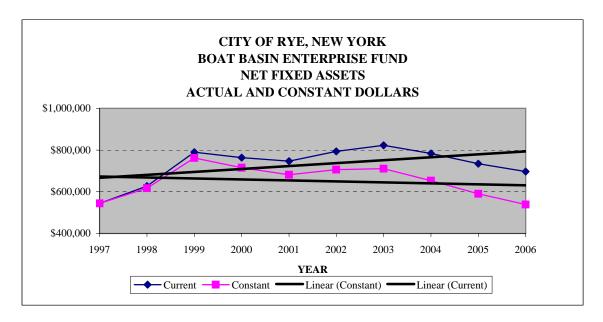


				Net Working	Net Working
		Current	Current	Capital	Capital
Year	CPI-U	Assets	Liabilities	Actual	Constant
1997	170.8	\$484,996	\$20,111	\$464,885	\$464,885
1998	173.6	\$612,875	\$88,025	\$524,850	\$516,385
1999	177.0	\$479,762	\$6,511	\$473,251	\$456,674
2000	182.5	\$660,790	\$5,850	\$654,940	\$612,952
2001	187.1	\$839,922	\$24,658	\$815,264	\$744,239
2002	191.9	\$961,719	\$53,578	\$908,141	\$808,288
2003	197.8	\$967,301	\$11,322	\$955,979	\$825,486
2004	204.8	\$1,080,216	\$33,964	\$1,046,252	\$872,558
2005	212.7	\$1,245,245	\$26,919	\$1,218,326	\$978,327
2006	220.7	\$1,514,084	\$23,707	\$1,490,377	\$1,153,405

Net working capital is defined as current assets less current liabilities, and is another measure of our ability to pay off current amounts due with currently available funds and liquid assets. The 2006 actual dollar net working capital exceeds any of the previous nine years, and the trend is a positive one.

#### Boat Basin Enterprise Fund Net Fixed Assets

Formula: Fixed Assets - Accumulated Depreciation Warning Trend: Decreasing trend line



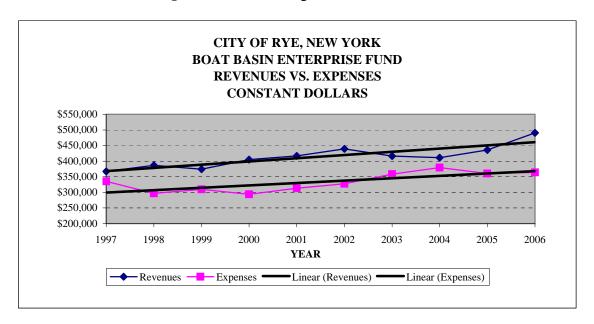
				Net Fixed	Net Fixed
		Fixed	Accumulated	Assets	Assets
Year	CPI-U	Assets	Depreciation	Current	Constant
1997	170.8	\$916,539	\$372,090	\$544,449	\$544,449
1998	173.6	\$1,030,059	\$402,795	\$627,264	\$617,147
1999	177.0	\$1,232,489	\$443,037	\$789,452	\$761,799
2000	182.5	\$1,243,791	\$479,773	\$764,018	\$715,037
2001	187.1	\$1,256,891	\$510,234	\$746,657	\$681,609
2002	191.9	\$1,356,044	\$562,508	\$793,536	\$706,284
2003	197.8	\$1,448,422	\$625,361	\$823,061	\$710,712
2004	204.8	\$1,473,672	\$690,211	\$783,461	\$653,394
2005	212.7	\$1,489,930	\$755,228	\$734,702	\$589,972
2006	220.7	\$1,519,903	\$823,242	\$696,661	\$539,147

Net fixed assets are defined as fixed assets (land, buildings, improvements, equipment and machinery, and construction in progress) less accumulated depreciation. This indicator measures our commitment to replacing such assets when they are no longer cost-effective to operate and maintain, or are obsolete. The trend period shows a relatively level trend, indicating that we are maintaining our investment in these important assets.

### **Boat Basin Enterprise Fund**

#### **Net Operating Revenues vs. Net Operating Expenses**

*Formula:* Net Operating Revenues; Net Operating Expenses *Warning Trend:* Decreasing distance between trend lines

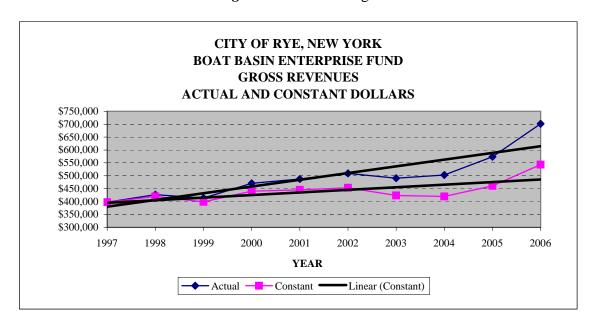


		Actual	Actual	Constant	Constant
Year	CPI-U	Revenues	Expenses	Revenues	Expenses
1997	170.8	\$367,013	\$335,471	\$367,013	\$335,471
1998	173.6	\$392,956	\$301,545	\$386,618	\$296,681
1999	177.0	\$387,843	\$321,000	\$374,258	\$309,756
2000	182.5	\$432,455	\$314,011	\$404,730	\$293,880
2001	187.1	\$456,686	\$343,146	\$416,900	\$313,251
2002	191.9	\$493,792	\$367,920	\$439,498	\$327,466
2003	197.8	\$482,094	\$414,987	\$416,287	\$358,341
2004	204.8	\$493,151	\$454,811	\$411,280	\$379,305
2005	212.7	\$542,397	\$448,997	\$435,550	\$360,549
2006	220.7	\$634,083	\$470,174	\$490,718	\$363,868

Within the trend timeline, revenues of the Boat Basin have always been above expenses. In some years the difference between them was greater than in other years. The variability of weather conditions can have a dramatic effect on Boat Basin operations. Good weather can bring higher revenues and lower expenses, while inclement weather can result in lower revenues and higher expenses. The linear trend lines for revenues and expenditures clearly shows that despite interperiod variances, the trend is a (positive) spread.

# **Boat Basin Enterprise Fund Gross Revenues**

**Formula:** Operating Revenues + Non-Operating Revenues **Warning Trend:** Decreasing trend line

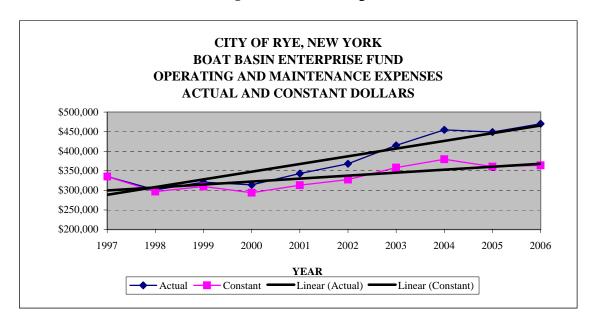


		Gross	Gross
		Revenues	Revenues
Year	CPI-U	Actual	Constant
1997	170.8	\$397,609	\$397,609
1998	173.6	\$426,724	\$419,841
1999	177.0	\$413,421	\$398,940
2000	182.5	\$470,494	\$440,331
2001	187.1	\$487,541	\$445,067
2002	191.9	\$508,997	\$453,031
2003	197.8	\$490,605	\$423,637
2004	204.8	\$503,204	\$419,664
2005	212.7	\$573,707	\$460,692
2006	220.7	\$701,690	\$543,039

Gross revenues are defined as all revenues, including charges for services, miscellaneous items, and interest income. Gross revenues are shown in actual and inflation-adjusted dollars. While the trend lines for both actual and constant dollars are positive, the upward trend line in constant dollars is far less dramatic than the one in actual dollars. This indicates that we must consider the impact of inflation when establishing fees and charges.

# **Boat Basin Enterprise Fund Operating and Maintenance Expenses**

Formula: Operating and Maintenance Expenses Warning Trend: Increasing trend line

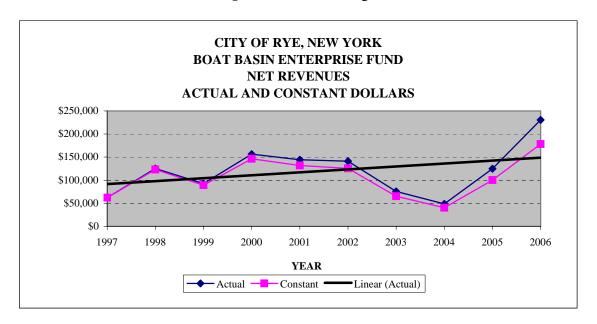


		Operating	Operating
		Expenses	Expenses
Year	CPI-U	Actual	Constant
1997	170.8	\$335,471	\$335,471
1998	173.6	\$301,545	\$296,681
1999	177.0	\$321,000	\$309,756
2000	182.5	\$314,011	\$293,880
2001	187.1	\$343,146	\$313,251
2002	191.9	\$367,920	\$327,466
2003	197.8	\$414,987	\$358,341
2004	204.8	\$454,811	\$379,305
2005	212.7	\$448,997	\$360,549
2006	220.7	\$470,174	\$363,868

Operating and maintenance expenses are defined as all expenses related to the operation and maintenance of an enterprise, including salaries and wages, employee benefits, materials and supplies, contractual costs, interest expense and depreciation. Operating and maintenance expenses are shown both in actual and constant dollars. Our actual trend shows an increasing (negative) trend, but one that must be considered in light of the revenue and other trends.

# **Boat Basin Enterprise Fund Net Revenues**

Formula: Gross Revenues - Operating and Maintenance Expenses Warning Trend: Decreasing trend line

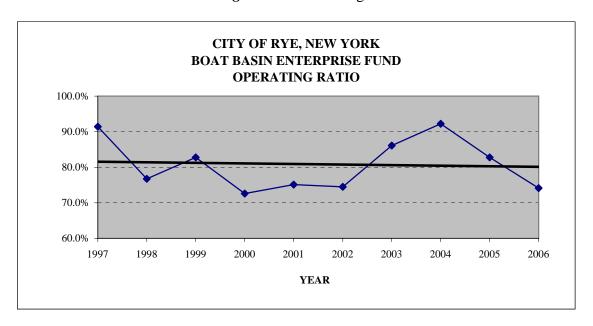


		Net	Net
		Revenues	Revenues
Year	CPI-U	Actual	Constant
1997	170.8	\$62,138	\$62,138
1998	173.6	\$125,179	\$123,160
1999	177.0	\$92,421	\$89,184
2000	182.5	\$156,483	\$146,451
2001	187.1	\$144,395	\$131,815
2002	191.9	\$141,079	\$125,567
2003	197.8	\$75,618	\$65,296
2004	204.8	\$48,393	\$40,359
2005	212.7	\$124,710	\$100,143
2006	220.7	\$230,516	\$178,397

Net revenues are defined as all revenues less operating and maintenance expenses, and is also known as net income. This indicator measures our efficiency at covering expenses with revenue, and an upward trend is a positive one. Our overall trend is an increasing (positive) one. We should analyze our fees and charges to determine if they are appropriate in terms of their relationship to costs.

# **Boat Basin Enterprise Fund Operating Ratio**

*Formula:* Operating and Maintenance Expenses/Operating Revenues *Warning Trend:* Increasing trend line

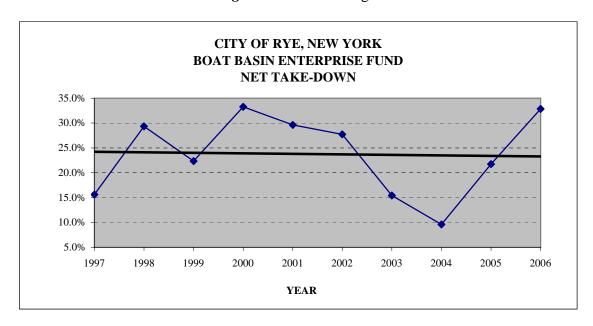


		Net
Operating	Operating	Operating
Expenses	Revenues	Ratio
\$335,471	\$367,013	91.4%
\$301,545	\$392,956	76.7%
\$321,000	\$387,843	82.8%
\$314,011	\$432,455	72.6%
\$343,146	\$456,686	75.1%
\$367,920	\$493,792	74.5%
\$414,987	\$482,094	86.1%
\$454,811	\$493,151	92.2%
\$448,997	\$542,397	82.8%
\$470,174	\$634,083	74.2%
	Expenses \$335,471 \$301,545 \$321,000 \$314,011 \$343,146 \$367,920 \$414,987 \$454,811 \$448,997	Expenses Revenues  \$335,471 \$367,013  \$301,545 \$392,956  \$321,000 \$387,843  \$314,011 \$432,455  \$343,146 \$456,686  \$367,920 \$493,792  \$414,987 \$482,094  \$454,811 \$493,151  \$448,997 \$542,397

Operating ratio is defined as the operating and maintenance expenses divided by operating revenues, and is another way of measuring operating results. A decreasing trend is a positive trend, and over the long run our trend has been relatively flat.

### Boat Basin Enterprise Fund Net Take-Down

Formula: Net Revenues/Gross Revenues Warning Trend: Decreasing trend line



			Net
	Net	Gross	Take-down
Year	Revenues	Revenues	Ratio
1997	\$62,138	\$397,609	15.6%
1998	\$125,179	\$426,724	29.3%
1999	\$92,421	\$413,421	22.4%
2000	\$156,483	\$470,494	33.3%
2001	\$144,395	\$487,541	29.6%
2002	\$141,079	\$508,997	27.7%
2003	\$75,618	\$490,605	15.4%
2004	\$48,393	\$503,204	9.6%
2005	\$124,710	\$573,707	21.7%
2006	\$230,516	\$701,690	32.9%

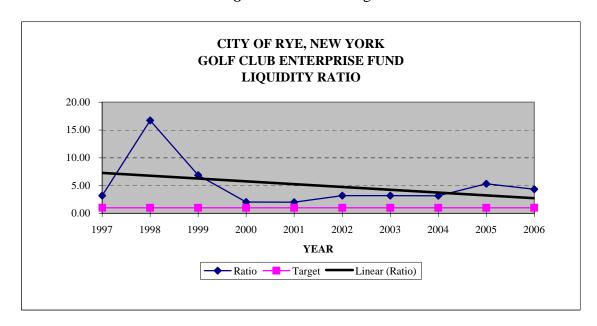
Net take-down is defined as net revenues to gross revenues. Increasing net take-down is a positive trend. The overall trend of our Boat Basin has been flat.

### Golf Club Enterprise Fund

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### Golf Club Enterprise Fund Liquidity Ratio

Formula: Cash and Short-Term Investments/Current Liabilities
Warning Trend: Decreasing trend line

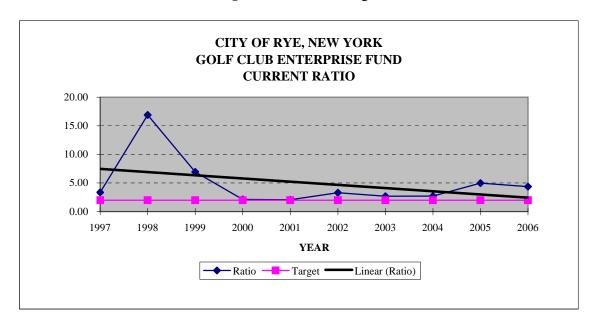


	Cash and			
	Short-Term	Current	Liquidity	
Year	Investments	Liabilities	Ratio	Target
1997	\$574,617	\$179,118	3.21	1.00
1998	\$6,118,653	\$366,062	16.71	1.00
1999	\$5,666,428	\$823,439	6.88	1.00
2000	\$2,003,693	\$980,331	2.04	1.00
2001	\$1,062,265	\$528,821	2.01	1.00
2002	\$1,515,054	\$472,982	3.20	1.00
2003	\$1,745,809	\$544,406	3.21	1.00
2004	\$2,090,596	\$662,402	3.16	1.00
2005	\$2,513,221	\$471,507	5.33	1.00
2006	\$2,643,472	\$609,508	4.34	1.00

Liquidity for the Golf Club has remained above target for the entire trend period.. The dramatic jump in 1998 reflects the receipt of cash related to our 1998 Series A and B bond proceeds. Excluding the bond proceeds from the calculation would still have resulted in a positive ratio of almost 2:1. As seen in the chart, the ratio continues in its upward trend, with the most recent year in the trend ending at over 4:1.

### Golf Club Enterprise Fund Current Ratio

Formula: Current Assets/Current Liabilities Warning Trend: Decreasing trend line

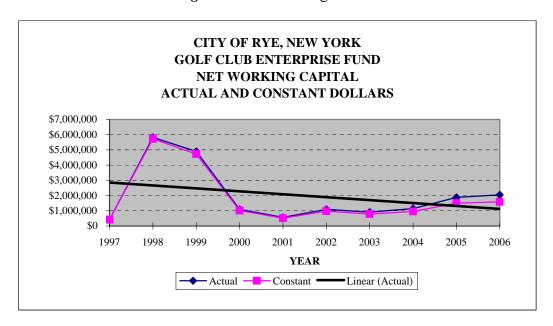


	Current	Current	Current	
Year	Assets	Liabilities	Ratio	Target
1997	\$600,573	\$179,118	3.35	2.00
1998	\$6,185,103	\$366,062	16.90	2.00
1999	\$5,723,764	\$823,439	6.95	2.00
2000	\$2,074,976	\$980,331	2.12	2.00
2001	\$1,097,533	\$528,821	2.08	2.00
2002	\$1,566,274	\$472,982	3.31	2.00
2003	\$1,462,964	\$544,406	2.69	2.00
2004	\$1,804,456	\$662,402	2.72	2.00
2005	\$2,348,901	\$471,507	4.98	2.00
2006	\$2,656,513	\$609,508	4.36	2.00

Like the liquidity ratio, the current ratio for the Golf Club has remained above target for the entire trend period, with the dramatic jump in 1998 attributed to the 1998 Series A and B bond proceeds.

### Golf Club Enterprise Fund Net Working Capital

Formula: Current Assets - Current Liabilities Warning Trend: Decreasing trend line

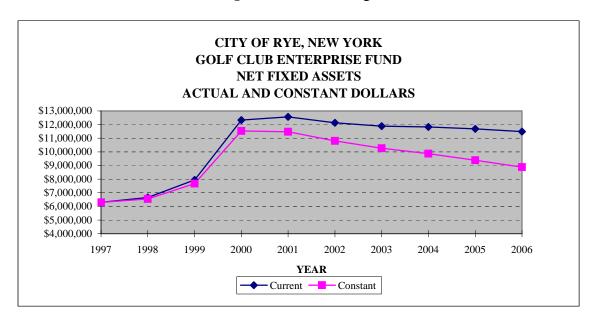


				Net Working	Net Working
		Current	Current	Capital	Capital
Year	CPI-U	Assets	Liabilities	Actual	Constant
1997	170.8	\$600,573	\$179,118	\$421,455	\$421,455
1998	173.6	\$6,185,103	\$366,062	\$5,819,041	\$5,725,186
1999	177.0	\$5,723,764	\$823,439	\$4,900,325	\$4,728,675
2000	182.5	\$2,074,976	\$980,331	\$1,094,645	\$1,024,468
2001	187.1	\$1,097,533	\$528,821	\$568,712	\$519,166
2002	191.9	\$1,566,274	\$472,982	\$1,093,292	\$973,081
2003	197.8	\$1,462,964	\$544,406	\$918,558	\$793,173
2004	204.8	\$1,804,456	\$662,402	\$1,142,054	\$952,455
2005	212.7	\$2,348,901	\$471,507	\$1,877,394	\$1,507,564
2006	220.7	\$2,656,513	\$609,508	\$2,047,005	\$1,584,180

Net working capital is defined as current assets less current liabilities, and is another measure of our ability to pay off current amounts due with currently available funds and liquid assets. The Golf Club has had a positive net working capital position for the entire trend period. While there is a spike in 1998 and 1999 due to the receipt of the 1998 serial bond proceeds, the trend has otherwise slowly increased since 2000.

### Golf Club Enterprise Fund Net Fixed Assets

Formula: Fixed Assets - Accumulated Depreciation Warning Trend: Decreasing trend line



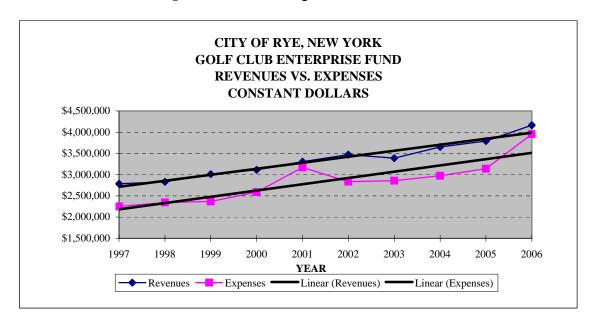
				Net Fixed	Net Fixed
		Fixed	Accumulated	Assets	Assets
Year	CPI-U	Assets	Depreciation	Current	Constant
1997	170.8	\$8,526,479	\$2,228,236	\$6,298,243	\$6,298,243
1998	173.6	\$9,190,108	\$2,537,012	\$6,653,096	\$6,545,788
1999	177.0	\$10,819,235	\$2,871,717	\$7,947,518	\$7,669,130
2000	182.5	\$15,539,026	\$3,212,841	\$12,326,185	\$11,535,958
2001	187.1	\$15,746,414	\$3,181,727	\$12,564,687	\$11,470,062
2002	191.9	\$15,774,556	\$3,639,270	\$12,135,286	\$10,800,974
2003	197.8	\$15,766,198	\$3,879,102	\$11,887,096	\$10,264,489
2004	204.8	\$16,165,613	\$4,335,963	\$11,829,650	\$9,865,743
2005	212.7	\$16,494,253	\$4,803,901	\$11,690,352	\$9,387,457
2006	220.7	\$16,790,009	\$5,306,544	\$11,483,465	\$8,887,068

Net fixed assets are defined as fixed assets (land, buildings, equipment, and construction in progress) less accumulated depreciation. This indicator measures our commitment to replacing such assets when they are no longer cost-effective to operate and maintain or are obsolete. The trend line indicates a major positive trend through 2000, representing a number of capital improvements to the golf course and facilities that came into service in those years. Since 2000 the trend has remained relatively flat, an indication that we have maintained an appropriate capital asset replacement program.

#### **Golf Club Enterprise Fund**

#### **Net Operating Revenues vs. Net Operating Expenses**

Formula: Net Operating Revenues; Net Operating Expenses Warning Trend: Decreasing distance between trend lines

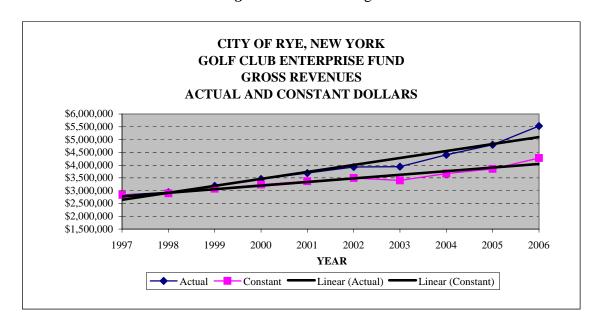


		Actual	Actual	Constant	Constant
Year	CPI-U	Revenues	Expenses	Revenues	Expenses
1997	170.8	\$2,785,165	\$2,251,765	\$2,785,165	\$2,251,765
1998	173.6	\$2,876,329	\$2,382,686	\$2,829,937	\$2,344,256
1999	177.0	\$3,118,902	\$2,452,587	\$3,009,652	\$2,366,677
2000	182.5	\$3,324,320	\$2,766,308	\$3,111,199	\$2,588,961
2001	187.1	\$3,621,291	\$3,473,176	\$3,305,807	\$3,170,596
2002	191.9	\$3,901,304	\$3,185,040	\$3,472,344	\$2,834,835
2003	197.8	\$3,922,787	\$3,308,738	\$3,387,321	\$2,857,090
2004	204.8	\$4,378,899	\$3,566,701	\$3,651,933	\$2,974,573
2005	212.7	\$4,723,373	\$3,911,137	\$3,792,911	\$3,140,678
2006	220.7	\$5,378,934	\$5,110,614	\$4,162,764	\$3,955,110

Net operating revenues compared to net operating expenses of the Golf Club have been on an increasingly positive trend. This is an indication that our revenues are keeping pace with expenses. Our fees and charges should continue to be set at rates that reflect our commitment to a sound profit margin.

### Golf Club Enterprise Fund Gross Revenues

**Formula:** Operating Revenues + Non-Operating Revenues **Warning Trend:** Decreasing trend line

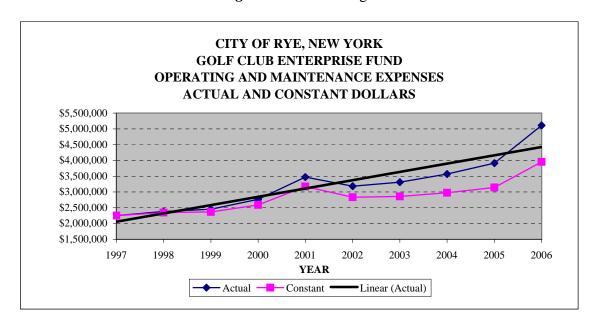


		Gross	Gross
		Revenues	Revenues
Year	CPI-U	Actual	Constant
1997	170.8	\$2,833,582	\$2,833,582
1998	173.6	\$2,941,891	\$2,894,441
1999	177.0	\$3,191,484	\$3,079,692
2000	182.5	\$3,459,579	\$3,237,787
2001	187.1	\$3,691,753	\$3,370,130
2002	191.9	\$3,928,570	\$3,496,612
2003	197.8	\$3,939,988	\$3,402,174
2004	204.8	\$4,401,479	\$3,670,765
2005	212.7	\$4,801,415	\$3,855,579
2006	220.7	\$5,532,504	\$4,281,612

Gross revenues are defined as all revenues, including charges for services, miscellaneous items, and interest income. Gross revenues are shown in actual and inflation-adjusted dollars. Gross revenues have been on a steady increase at the Golf Club, indicating a fee structure that ensures a sound revenue stream.

### Golf Club Enterprise Fund Operating and Maintenance Expenses

Formula: Operating and Maintenance Expenses Warning Trend: Increasing trend line

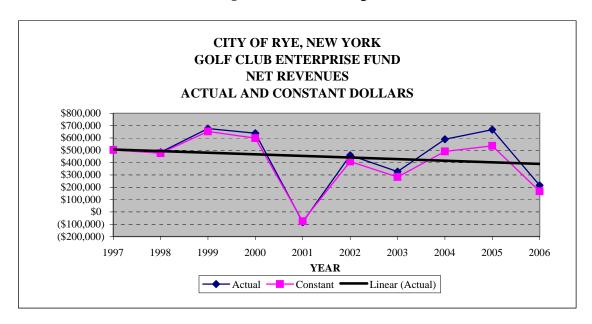


		Operating	Operating
		Expenses	Expenses
Year	CPI-U	Actual	Constant
1997	170.8	\$2,251,765	\$2,251,765
1998	173.6	\$2,382,686	\$2,344,256
1999	177.0	\$2,452,587	\$2,366,677
2000	182.5	\$2,766,308	\$2,588,961
2001	187.1	\$3,473,176	\$3,170,596
2002	191.9	\$3,185,040	\$2,834,835
2003	197.8	\$3,308,738	\$2,857,090
2004	204.8	\$3,566,701	\$2,974,573
2005	212.7	\$3,911,137	\$3,140,678
2006	220.7	\$5,110,614	\$3,955,110

Operating and maintenance expenses are defined as all expenses related to the operation and maintenance of an enterprise, including salaries and wages, employee benefits, materials and supplies, contractual costs, interest expense and depreciation. Golf Club operating and maintenance expenses show an upward trend.

### Golf Club Enterprise Fund Net Revenues

Formula: Gross Revenues - Operating and Maintenance Expenses Warning Trend: Decreasing trend line

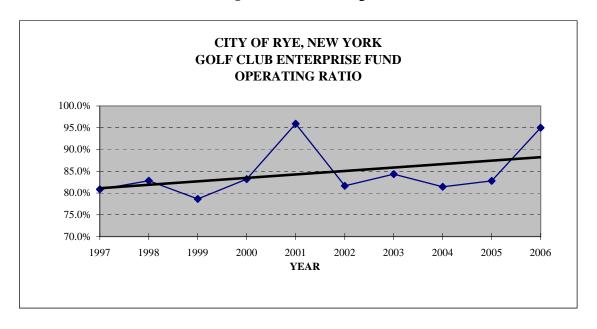


		Net	Net
		Revenues	Revenues
Year	CPI-U	Actual	Constant
1997	170.8	\$502,254	\$502,254
1998	173.6	\$485,039	\$477,216
1999	177.0	\$676,456	\$652,761
2000	182.5	\$639,205	\$598,226
2001	187.1	(\$82,579)	(\$75,385)
2002	191.9	\$459,680	\$409,137
2003	197.8	\$327,398	\$282,708
2004	204.8	\$589,307	\$491,473
2005	212.7	\$667,684	\$536,156
2006	220.7	\$215,859	\$167,054

Net revenues, also known as net income, is defined as all revenues less operating and maintenance expenses. This indicator measures our efficiency at covering expenses with revenue, and an upward trend is a positive one. Net revenues of the Golf Club were in a upward trend for the first half of the trend period, but have remained flat in the last five years. Care should be taken to ensure that the negative results of fiscal 2001 are not repeated and that future years show a return to a positive upward trend.

### Golf Club Enterprise Fund Operating Ratio

Formula: Operating and Maintenance Expenses/Operating Revenues Warning Trend: Increasing trend line

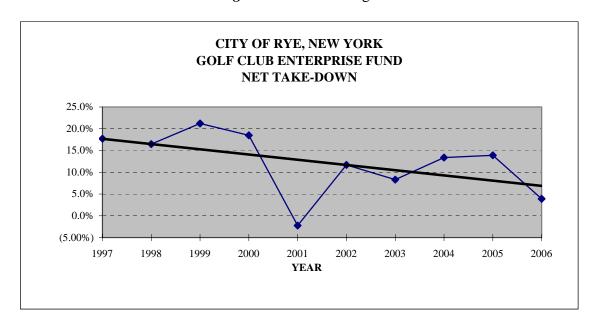


			Net
	Operating	Operating	Operating
Year	Expenses	Revenues	Ratio
1997	\$2,251,765	\$2,785,165	80.8%
1998	\$2,382,686	\$2,876,329	82.8%
1999	\$2,452,587	\$3,118,902	78.6%
2000	\$2,766,308	\$3,324,320	83.2%
2001	\$3,473,176	\$3,621,291	95.9%
2002	\$3,185,040	\$3,901,304	81.6%
2003	\$3,308,738	\$3,922,787	84.3%
2004	\$3,566,701	\$4,378,899	81.5%
2005	\$3,911,137	\$4,723,373	82.8%
2006	\$5,110,614	\$5,378,934	95.0%

Operating ratio is defined as the operating and maintenance expenses divided by operating revenues, and is another way of measuring operating results. A decreasing trend is a positive trend. The Golf Club's has been on a negative, but inconsistent, trend upward. The upward trend indicates that more of our revenue is required to cover our operating and maintenance expenses. Future operations should be monitored closely with a goal of achieving a consistent downward (positive) trend.

#### Golf Club Enterprise Fund Net Take-Down

Formula: Net Revenues/Gross Revenues Warning Trend: Decreasing trend line

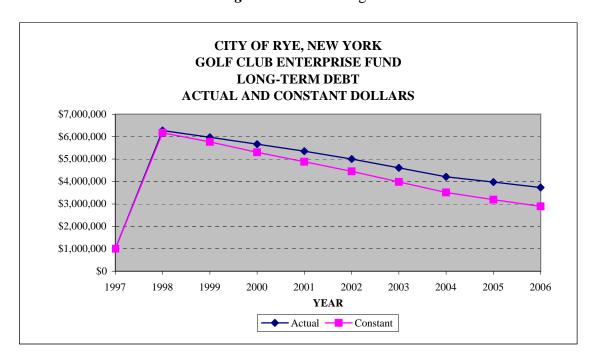


			Net
	Net	Gross	Take-down
Year	Revenues	Revenues	Ratio
1997	\$502,254	\$2,833,582	17.7%
1998	\$485,039	\$2,941,891	16.5%
1999	\$676,456	\$3,191,484	21.2%
2000	\$639,205	\$3,459,579	18.5%
2001	(\$82,579)	\$3,691,753	(2.24%)
2002	\$459,680	\$3,928,570	11.7%
2003	\$327,398	\$3,939,988	8.3%
2004	\$589,307	\$4,401,479	13.4%
2005	\$667,684	\$4,801,415	13.9%
2006	\$215,859	\$5,532,504	3.9%

Net take-down is defined as net revenues to gross revenues. Increasing net take-down is a positive trend. Our Golf Club net take-down shows a flat negatived with significant interperiod variation. Fiscal 2001 resulted in a negative net take-down, an indication that action had to be taken to increase our profit margin. We should develop future revenues in a way that will ensure a continued positive upward trend.

### Golf Club Enterprise Fund Long-Term Debt

Formula: Current and Non-Current Long-Term Debt Warning Trend: Increasing trend line

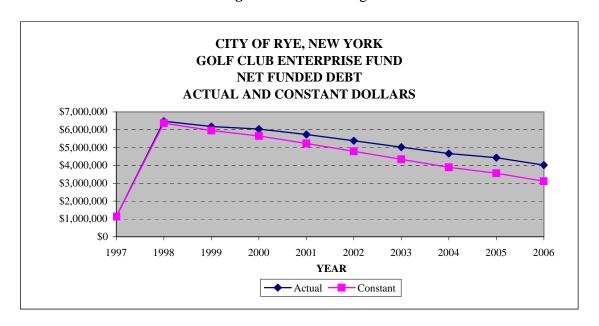


		Long-Term	Long-Term
		Debt	Debt
Year	CPI-U	Actual	Constant
1997	170.8	\$1,000,000	\$1,000,000
1998	173.6	\$6,275,000	\$6,173,790
1999	177.0	\$5,975,000	\$5,765,706
2000	182.5	\$5,665,000	\$5,301,819
2001	187.1	\$5,350,000	\$4,883,912
2002	191.9	\$5,000,000	\$4,450,234
2003	197.8	\$4,610,000	\$3,980,728
2004	204.8	\$4,210,000	\$3,511,074
2005	212.7	\$3,975,000	\$3,191,961
2006	220.7	\$3,730,000	\$2,886,652

Long-term debt was on the decline at the Golf Club until 1998, when \$5,400,000 was issued in the 1998 Series A and B serial bonds. Since then no new debt has been issued, and long-term debt is once again in a declining (positive) trend.

### Golf Club Enterprise Fund Net Funded Debt

Formula: Long-Term Debt + Accrued Interest Payable Warning Trend: Increasing trend line

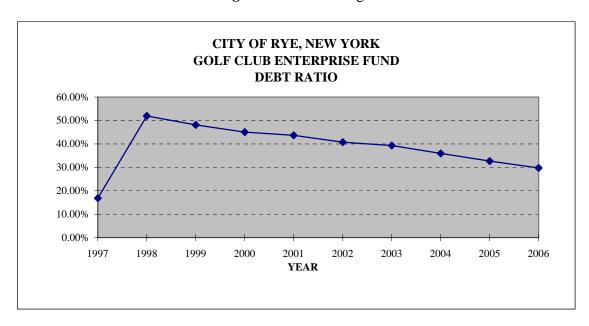


		Net	Net
		Funded Debt	Funded Debt
Year	CPI-U	Actual	Constant
1997	170.8	\$1,128,304	\$1,128,304
1998	173.6	\$6,480,022	\$6,375,506
1999	177.0	\$6,179,650	\$5,963,188
2000	182.5	\$6,041,831	\$5,654,492
2001	187.1	\$5,733,847	\$5,234,319
2002	191.9	\$5,385,802	\$4,793,616
2003	197.8	\$5,027,528	\$4,341,263
2004	204.8	\$4,664,884	\$3,890,440
2005	212.7	\$4,436,418	\$3,562,483
2006	220.7	\$4,023,101	\$3,113,483

Net funded debt is defined as long-term debt plus accrued interest payable, less any amount applicable to such debt in a debt service fund and/or a debt reserve fund. The Golf Club does not have a debt service or debt reserve fund for its outstanding debt, and the net funded debt is higher than long-term debt due to debt interest accrued through December 31 of each year. As with long-term debt, net funded debt was on a decline until we issued the 1998 Series A and B bonds. Since no new debt has been issued since 1998, the trend is once again declining.

### Golf Club Enterprise Fund Debt Ratio

*Formula:* Net Funded Debt/Net Fixed Assets + Net Working Capital *Warning Trend:* Increasing trend line

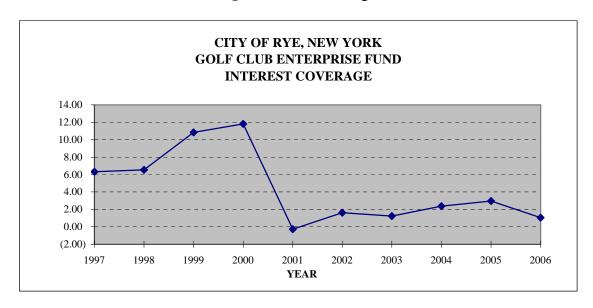


	Net	Net	Net	
	Funded	Fixed	Working	Debt
Year	Debt	Assets	Capital	Ratio
1997	\$1,128,304	\$6,298,243	\$421,455	16.79%
1998	\$6,480,022	\$6,653,096	\$5,819,041	51.96%
1999	\$6,179,650	\$7,947,518	\$4,900,325	48.10%
2000	\$6,041,831	\$12,326,185	\$1,094,645	45.02%
2001	\$5,733,847	\$12,564,687	\$568,712	43.66%
2002	\$5,385,802	\$12,135,286	\$1,093,292	40.71%
2003	\$5,027,528	\$11,887,096	\$918,558	39.26%
2004	\$4,664,884	\$11,829,650	\$1,142,054	35.96%
2005	\$4,436,418	\$11,690,352	\$1,877,394	32.70%
2006	\$4,023,101	\$11,483,465	\$2,047,005	29.73%

As with our outstanding debt indicators, the debt ratio was on a decline until 1998. With the issuance of the 1998 Series A and B serial bonds, the ratio jumped to 52%, but has been declining since.

### Golf Club Enterprise Fund Interest Coverage

Formula: Net Revenues/Debt Interest Warning Trend: Decreasing trend line

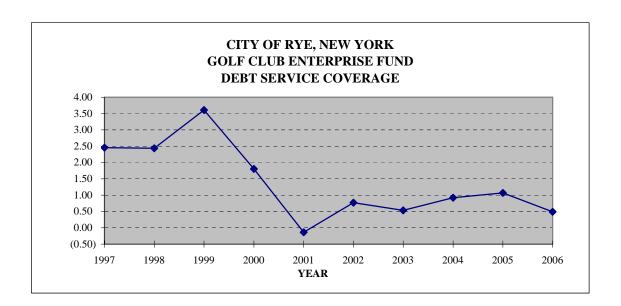


	Net	Debt	Interest
Year	Revenues	Interest	Coverage
1997	\$502,254	\$79,563	6.31
1998	\$485,039	\$74,166	6.54
1999	\$676,456	\$62,441	10.83
2000	\$639,205	\$54,066	11.82
2001	(\$82,579)	\$301,156	(0.27)
2002	\$459,680	\$283,850	1.62
2003	\$327,398	\$265,329	1.23
2004	\$589,307	\$248,117	2.38
2005	\$667,684	\$226,060	2.95
2006	\$215,859	\$206,031	1.05

Debt interest coverage for the Golf Club over the ten-year trend period has changed significantly, rising through fiscal 2000, dropping precipitously in 2001 due to negative net income that year, and rising since then. This indicates the importance of ensuring that future results show a positive net income. Assuming no new debt is issued, debt interest coverage would be expected to increase as debt interest costs decrease and net income increases.

### Golf Club Enterprise Fund Debt Service Coverage

Formula: Net Revenues/Debt Principal + Debt Interest Warning Trend: Decreasing trend line

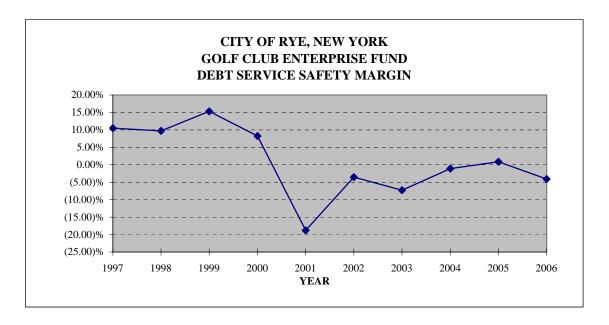


	Net	Debt	Debt Service
Year	Revenues	Service	Coverage
1997	\$502,254	\$204,563	2.46
1998	\$485,039	\$199,166	2.44
1999	\$676,456	\$187,441	3.61
2000	\$639,205	\$354,066	1.81
2001	(\$82,579)	\$611,156	(0.14)
2002	\$459,680	\$598,850	0.77
2003	\$327,398	\$615,329	0.53
2004	\$589,307	\$638,117	0.92
2005	\$667,684	\$626,060	1.07
2006	\$215,859	\$441,031	0.49

Debt service coverage for the Golf Club indicates the same pattern as found in the debt interest coverage indicator. Future budgets and operations must address this issue in order to avoid negative long-term consequences.

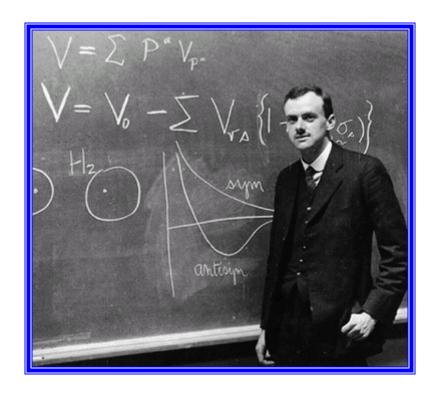
### Golf Club Enterprise Fund Debt Service Safety Margin

Formula: Net Revenues - Debt Service Requirements/Gross Revenues + Income Warning Trend: Decreasing trend line



	Net	Debt	Gross	Debt Service Safety
Year	Revenues	Service	Revenues	Margin
1997	\$502,254	\$204,563	\$2,833,582	10.51%
1998	\$485,039	\$199,166	\$2,941,891	9.72%
1999	\$676,456	\$187,441	\$3,191,484	15.32%
2000	\$639,205	\$354,066	\$3,459,579	8.24%
2001	(\$82,579)	\$611,156	\$3,691,753	(18.79)%
2002	\$459,680	\$598,850	\$3,928,570	(3.54)%
2003	\$327,398	\$615,329	\$3,939,988	(7.31)%
2004	\$589,307	\$638,117	\$4,401,479	(1.11)%
2005	\$667,684	\$626,060	\$4,801,415	0.87%
2006	\$215,859	\$441,031	\$5,532,504	(4.07)%

The debt service safety margin measures the "cushion" we have to cover debt service. It considers our net income, less debt service requirements, and divides this by our total income. An increasing safety margin is a positive trend. Our Golf Club margin follows the same general pattern as other Golf Club debt indicators. As noted earlier, we must ensure sound planning and positive operating results if we wish to preserve our ability to meet our debt service requirements.



"It seems that if one is working from the point of view of getting beauty in one's equations, and if one has really a sound insight, one is on a sure line of progress. If there is not complete agreement between the results of one's work and experiment, one should not allow oneself to be too discouraged, because the discrepancy may well be due to minor features that are not properly taken into account and that will get cleared up with further development of the theory."

- Paul Dirac, Scientific American, May 1963